



Blessed BEELEEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR



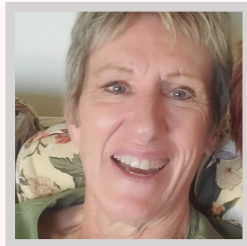
OCTOBER 2021
UNIT NEWSLETTER

SEPTEMBER RESULTS

Golden Girls



MARTY WOODS

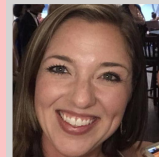


LISA STRAUSER



JOSIE KNITTER

WELCOME new consultants



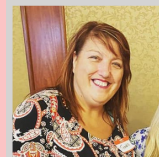
JENNA
LEBRUNO-
PUST

PROUD RECRUITER:
CHRISTI ROSSI



TYREDDA
DOWARD

PROUD RECRUITER:
CHRISTI ROSSI



TERRI
SHURDOM

PROUD RECRUITER:
PAULINE DOAN



LISA
STRAUSER

PROUD RECRUITER:
MARTY WOODS



NATHALIA
SMITH

PROUD RECRUITER:
PAULINE DOAN



SARAH
MCALANIS

PROUD RECRUITER:
JACKIE MILLER



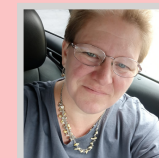
SHERI
KELLY

PROUD RECRUITER:
MARTY WOODS



AMY
OWEN

PROUD RECRUITER:
CHRISTI ROSSI



TRACY
SMITH

PROUD RECRUITER:
CHRISTI ROSSI



TERESA
RIVERA

PROUD RECRUITER:
CHRISTI ROSSI

POWERED BY Pink ACHIEVERS



Chris Sekunna



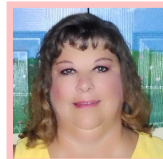
Lisa Strauser



Patricia Cox



Josie Knitter*



Mary Hanneman



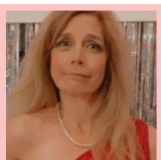
Cheryl Davis*



Teresa
Messerschmidt



Marty Woods*



Pauline Doan



Amy Owen



Christi Rossi*



* on-target to achieve
the Fall & Year-Long
Consistency Challenges!

Earn your Powered by
PINK jewelry this month
by placing a \$600
(cumulative) wholesale
order!



BEEZ Teams of Teams

SEPTEMBER 2021

Top Teams

1. Marty Wood's Team \$3,224.50
2. Zory's Brilliant Resilient Bees \$1,104
3. Pauline's Pampering Pals \$1,071.50
4. Luz's Determined Divas \$1,070.50



RIISING RED RUMBLE

NOVEMBER 10, 2021
6:00PM CT | 7:00PM ET
Special Guest NSD Kathy Helou



ALL **RED JACKETS** are invited to this exclusive monthly zoom call!

2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORMS!



EARN YOUR BEEZ BUZZ BOX!

- EARN YOUR EXCLUSIVE BEEZ BUZZ BOX EACH MONTH YOU ARE OFFICIALLY A **RED JACKET** WITH 3 OR MORE ACTIVE TEAM MEMBERS
- EARN AN **ENHANCED BEEZ BUZZ BOX** (INCLUDES A FULL-SIZE PRODUCT GIFT) WHEN YOU AND YOUR TEAM ACHIEVE **TEAM \$2000** IN THE MONTH
- THE **#1 RED JACKET** FOR THE MONTH (WITH HIGHEST TEAM + PERSONAL PRODUCTION) WILL EARN AN EXTRA SPECIAL SURPRISE IN HER BUZZ BOX!

Red Jacket Leaders



Zory Hall

TEAM LEADER

- | | |
|---------------------|-----------------|
| Shemay Castro | Candi Treat* |
| Janel Mills | Joann Castanon* |
| Ivonne Bachar* | Penny Rivera* |
| Irene DeJesus* | Janet Reinalda* |
| Sheila Hamerlin | |
| Bette-Jean Bertram* | |
| Christina Hauck* | |



Ruby Killingsworth

STAR TEAM BUILDER

- | | |
|---------------------|------------------|
| Jolene Chapman | Dae Harvey* |
| Chris Killingsworth | Mckenzie Rivera* |
| Shaunta Scott | |
| Jessica Mastny* | |
| Brittany Havacek* | |
| Shaquita Paterson* | |

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

CAREER PATH

DIQ

10+ active team members
Committed to debuting as a Sales Director in 1-4 months

Elite Team Leader

8+ active team members or
5 active + 1 personal RED

Team Leader

5-7 active team members

Star Team Builder

3-4 active team members

Senior Consultant

1-2 active team members

SENIOR CONSULTANTS

Cheryl Davis

- Shannon Myers
- Minnie Bryant*
- Darlene Gwinnett*
- Folami Hokolani*

Pauline Doan

- Jackie Miller
- Teresa Weiler
- Clarice Ellis*
- Terri Shurdom*
- Nathalia Smith*

Luz Melendez

- Cheryl Davis
- Dolores Guzman
- Kimberlie Jones*
- Olga Flores*
- Sandra Zavala*
- Lillian Hillman*
- JoElly Torres-Duncan*
- Karen Riley*

Marty Woods

- Lisa Strauser
- Sheri Kelly*

Wendy Prince

- Josie Knitter
- Caren Zeiger*

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

QUARTER ONE STAR CONSULTANT TRACKING

Quarter 2 : September 16, 2021 - December 15, 2021

NAME	CONTEST POINTS	left for:				
		SAPPHIRE	RUBY	DIAMOND	EMERALD	PEARL
Marty Woods	2,419.50	★	★	580.50	1180.50	2380.50
Christi Rossi	2,172	★	228	828	1428	2528
Lisa Strauser	1,354.50	445.50	1045.50	1645.50	2245.50	3445.50
Josie Knitter	1,016	784	1384	1984	2584	3784
Chris Sekunna	654	1146	1746	2346	2946	4146
Pauline Doan	609.50	1190.50	1790.50	2390.50	2990.50	4190.50
Sheri Kelly	601	1199	1799	2399	2999	4199
Patricia Cox	451	1349	1949	2549	3149	4349
Katy Ray	450.13	1349.87	1949.87	2549.87	3149.87	4349.87
Chris Killingsworth	427.50	1372.50	1972.50	2572.50	3172.50	4372.50
Lizzette Rivera	418	1382	1982	2582	3182	4382
Zory Hall	382	1418	2018	2618	3218	4418
Valerie Calo	348	1452	2052	2652	3252	4452
Cynthia Johanson	305.50	1494.50	2094.50	2694.50	3294.50	4494.50
Teresa Messerschmidt	296.50	1503.50	2103.50	2703.50	3303.50	4503.50
Teresa Weiler	288.50	1511.50	2111.50	2711.50	3311.50	4511.50

YTD COURTS



Queen of Sales
Marty Woods
\$12,099



Queen of Sharing
Marty Woods

TOP TEN

- 1 Marty Woods \$12,099
- 2 Josie Knitter \$8,121
- 3 Sherry Rumel \$5,850
- 4 Lisa Strauser \$5,767
- 5 Cheryl Davis \$5,411
- 6 Mary Hanneman \$4,905
- 7 Zory Hall \$4,706
- 8 Chris Sekunna \$3,685
- 9 Pauline Doan \$3,383
- 10 Teresa Messerschmidt \$3,297

TOP TEN

- 1 Marty Woods 2Q
- 2 Ruby Killingsworth 1Q
- 3
- 4
- 5
- 6
- 7
- 8
- 9
- 10

OCTOBER 2021 CASH CONTEST

OCTOBER 1-31, 2021

WHEN WE COMPLETE 30 SHARES

I'm giving away... **\$100**

WHEN WE HAVE 10 NEW UNIT MEMBERS

I'm giving away... **\$150**

WHEN WE HAVE 20 NEW UNIT MEMBERS

I'm giving away... **\$300**



The Beauty Consultant who interviewed the CASH DRAWING WINNER will also get **\$100 surprise product bundle** from Christi!!!!

GUESTS GET **5 ENTRIES** into the CASH drawing if they sign their agreement!



Contest dates:
July 1-October 31, 2021

\$1000 CASH

Your name will be entered to win \$500 CASH after listening to the Mary Kay business opportunity then answering a few questions for feedback!

\$500 Cash Drawing
for Consultants



\$500 Cash Drawing
for Customers

October GOLDEN GIRLS!



Be a golden girl with \$1000 w/sale or 5 new team members (a gold medal) in October and earn this cozy Mary Kay blanket!

Build your BRACELET!

earn charms every time you:



add a Great-Start QUALIFIED TEAM MEMBER

earn a TEAMBUILDING MEDAL (BRONZE, SILVER, OR GOLD)



OVERCOMING SELF-SABOTAGE WITH COACH

Grace

**THURSDAY,
DECEMBER 16
7:00pm EST**



All Quarter 2 Star Consultants are invited to attend this Zoom workshop! (\$20/person)

Emerald & Pearl Stars earn theirs for **FREE** from Christi!



A1 CLUB ACHIEVERS

Zory Hall
 Josie Knitter
 Teresa Messerschmidt
 Jackie Miller
 Sherry Rumel
 Chris Sekunna
 Lisa Strauser
 Julie Tussing
 Teresa Weiler
 Amy Owen
 Gretchen Partingron
 Katy Ray
 Lizzette Rivera
 Shaunta Scott
 Lois Sevcech
 Cindy Spray

Prebble Bonnett
 Patricia Cox
 Cheryl Davis
 Pauline Doan
 Julia Fink
 Dolores Guzman
 Jenein Hamilton
 Mary Hanneman
 Cynthia Johanson
 Darlene Johnson
 Chris Killingsworth
 Ruby Killingsworth
 Jennah leBruno-Pust
 Marty Woods
 Gayle Yenzer

NOVEMBER CELEBRATIONS!



HAPPY BIRTHDAY

3 Cheryl Davis
 8 Lisa Strauser
 23 Sherry Rumel
 26 Christy Rossi
 30 Chris Sekunna

HAPPY MK ANNIVERSARY

Karen Cyrankowski 5
 Rita Wilkerson 4
 Tyresa Jacobs 2
 Josie Knitter 2
 Shemay Castro 1
 Clarice Ellis 1

UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). **You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".**

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totaling \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW** "Active" Status (A1) and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

Senior Consultants

Star Team Builders

Team Leaders

Elite Team Leaders

Directors-in-Consultation

Blessed Be!ieverz

offering sales directors

Christi Rossi
 212 HAVERFORD CT
 DEBARY, FL 32713



FULFILLING A MILLION
 DREAMS IN OUR
 MILLION DOLLAR YEAR!



To the Fabulous:

