



Blessed BEELEEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR

NOVEMBER 2021
UNIT NEWSLETTER



OCTOBER RESULTS

Golden Girls



JOSIE KNITTER

POWERED BY



Pink

ACHIEVERS



Chris Sekunna



Lisa Strauser



Carri Malatesta



Josie Knitter*



Sheri Kelly



Cheryl Davis*



Sherry Rumel

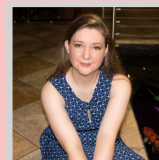


Marty Woods*



Christi Rossi*

WELCOME new consultants



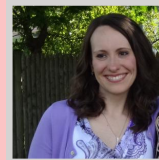
ROXANNE
CARTER

PROUD RECRUITER:
CHRISTI ROSSI



TIONNA
EDWARDS

PROUD RECRUITER:
CHRISTI ROSSI



CARRI
MALATESTA

PROUD RECRUITER:
CHRISTI ROSSI



MARIA
RAMOS

PROUD RECRUITER:
LYNELLE COLON



MARY BETH
ROBBINS-
HALL

PROUD RECRUITER:
LYNELLE COLON



ESTELLA
SANKEY

PROUD RECRUITER:
CHRISTI ROSSI



BRENDA
RAMOS

PROUD RECRUITER:
LYNELLE COLON



AIMEE
LAFAIRE
VLASATY

PROUD RECRUITER:
CHRISTI ROSSI



ALEXIS
MALDONADO

PROUD RECRUITER:
CHRISTI ROSSI



* on-target to achieve
the Fall & Year-Long
Consistency Challenges!



Earn your Powered by
PINK jewelry this month
by placing a \$600
(cumulative) wholesale
order!

BEEZ Teams of Teams

OCTOBER 2021

Top Teams

1. Marty Wood's Team **\$1,871.50**
2. Wendy's Outstanding Women **\$1,231**
3. Pauline's Pampering Pals **\$1,134.75**



RIISING RED RUMBLE

DECEMBER 8, 2021
6:00PM CT | 7:00PM ET
Special Guest NSD Sherril Steinman



ALL **RED JACKETS** are invited to this exclusive monthly zoom call!

2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORMS!



EARN YOUR BEEZ BUZZ BOX!

- EARN YOUR EXCLUSIVE BEEZ BUZZ BOX EACH MONTH YOU ARE OFFICIALLY A **RED JACKET** WITH 3 OR MORE ACTIVE TEAM MEMBERS
- EARN AN **ENHANCED BEEZ BUZZ BOX** (INCLUDES A FULL-SIZE PRODUCT GIFT) WHEN YOU AND YOUR TEAM ACHIEVE **TEAM \$2000** IN THE MONTH
- THE **#1 RED JACKET** FOR THE MONTH (WITH HIGHEST TEAM + PERSONAL PRODUCTION) WILL EARN AN EXTRA SPECIAL SURPRISE IN HER BUZZ BOX!

Red Jacket Leaders



We want you Here!

TEAM LEADER



We want you Here!

STAR TEAM BUILDER



*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

CAREER PATH

DIQ

10+ active team members
Committed to debuting as a Sales Director in 1-4 months

Elite Team Leader

8+ active team members or
5 active + 1 personal RED

Team Leader

5-7 active team members

Star Team Builder

3-4 active team members

Senior Consultant

1-2 active team members

SENIOR CONSULTANTS

Cheryl Davis

- Shannon Myers
- Minnie Bryant*
- Darlene Gwinnett*
- Folami Hokolani*

Pauline Doan

- Jackie Miller
- Teresa Weiler
- Clarice Ellis*
- Terri Shurdom*
- Nathalia Smith*

Luz Melendez

- Cheryl Davis
- Dolores Guzman
- Kimberlie Jones*
- Olga Flores*
- Sandra Zavala*
- Lillian Hillman*
- JoElly Torres-Duncan*

Zory Hall

- Janel Mills
- Shelia Hamberlin
- Shemay Castro*
- Ivonne Bachar*
- Irene De Jesus*
- Penny Rivera*
- Bette-Jean Bertram*
- Christina Hauck*
- Candi Treat*
- Joann Castanon*
- Janet Reinalda*

Marty Woods

- Lisa Strauser
- Sheri Kelly

Ruby Killingsworth

- Chris Killingsworth
- Shaunta Scott
- Jolene Chapman*
- Jessica Mastny*
- Brittany Havacek*
- Shaquita Paterson*
- Dae Harvey*

Wendy Prince

- Josie Knitter
- Caren Zeiger*

Susann Pool-Vega

- Gina Pinkham

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

QUARTER ONE STAR CONSULTANT TRACKING

Quarter 2 : September 16, 2021 - December 15, 2021

NAME	CONTEST POINTS	left for:				
		SAPPHIRE	RUBY	DIAMOND	EMERALD	PEARL
Jill Leary	3,347.50	★	★	★	252.50	1452.50
Marty Woods	3,070	★	★	★	530	1730
Josie Knitter	2,773.50	★	★	226.50	826.50	2026.50
Lisa Strauser	1,872	★	528	1128	1728	2928
Lynelle Colon	1,332.80	467.20	1067.20	1667.20	2267.20	3467.20
Chris Sekunna	1,117	607	1207	1807	2407	3607
Cheryl Davis	981	683	1283	1883	2483	3683
Patricia Cox	927	819	1419	2019	2619	3819
Sherry Rumel	899.25	873	1473	2073	2673	3873
Pauline Doan	845	900.75	1500.75	2100.75	2700.75	3900.75
Zory Hall	751.50	955	1555	2155	2755	3955
Teresa Weiler	699.50	1048.50	1648.50	2248.50	2848.50	4048.50
Terry-Luz Cruz	663.50	1100.50	1700.50	2300.50	2900.50	4100.50
Mary Hanneman	646	1136.50	1736.50	2336.50	2936.50	4136.50
Jackie Miller	635	1154	1754	2354	2954	4154
Sheri Kelly	626	1165	1765	2365	2965	4165

YTD COURTS



Queen of Sales
Marty Woods
\$13,603



Queen of Sharing
Marty Woods

TOP TEN

- 1 Marty Woods \$13,603
- 2 Josie Knitter \$10,583
- 3 Sherry Rumel \$7,242
- 4 Lisa Strauser \$7,115
- 5 Cheryl Davis \$7,035
- 6 Zory Hall \$5,325
- 7 Chris Sekunna \$4,993
- 8 Mary Hanneman \$4,905
- 9 Pauline Doan \$3,962
- 10 Teresa Messerschmidt \$3,780

TOP TEN

- 1 Marty Woods 4Q
- 2 Ruby Killingsworth 1Q
- 3
- 4
- 5
- 6
- 7
- 8
- 9
- 10

NOVEMBER 2021 CASH CONTEST

NOVEMBER 1-30, 2021

WHEN WE COMPLETE 30 SHARES

I'm giving away... **\$100**

WHEN WE HAVE 10 NEW UNIT MEMBERS

I'm giving away... **\$150**

WHEN WE HAVE 20 NEW UNIT MEMBERS

I'm giving away... **\$300**



The Beauty Consultant who interviewed the CASH DRAWING WINNER will also get **\$100 surprise product bundle** from Christi!!!!

GUESTS GET **5 ENTRIES** into the CASH drawing if they sign their agreement!

Dreaming of a **PINK** Christmas

November 2021 prizes

Complete \$300 wholesale by the 15th and earn this Tote Bag!

Earn this Long Sleeve Tee and your Powered by Pink Jewelry with \$600 cumulative wholesale in November!

Earn this apron & your powered by pink jewelry with \$1000 wholesale in November!

Earn this hoodie & your powered by pink jewelry with \$1500 wholesale in November!

Earn it ALL with \$2000 cumulative wholesale in November!

Build your **BRACELET!**

earn charms every time you:



add a Great-Start QUALIFIED TEAM MEMBER

earn a TEAMBUILDING MEDAL (BRONZE, SILVER, OR GOLD)



Monthly Giveaway!



Get an entry into our monthly blanket giveaway when you promote yourself up the career path! (1 entry for every promotion in the month). At the end of the month we'll do a drawing for one lucky winner to get this adorable, cozy MK throw blanket!

OVERCOMING SELF-SABOTAGE WITH COACH

Grace

**THURSDAY,
DECEMBER 16
7:00pm EST**



All Quarter 2 Star Consultants are invited to attend this Zoom workshop! (\$20/person)

Emerald & Pearl Stars earn theirs for **FREE** from Christi!



A1 CLUB ACHIEVERS

Lynelle Colon	Valerie Calo
Patricia Cox	Carol Carson
Cheryl Davis	Pauline Doan
Zory Hall	Serene Dorgan
Sheri Kelly	Teresa Ferreira
Josie Knitter	Tyresa Jacobs
Teresa Messerschmidt	Jennah LeBruno-Pust
Jackie Miller	Carri Malatesta
Susann Pool-Vega	Gretchen Partington
Sherry Rumel	Gina Pinkham
Chris Sekunna	Jennifer Stapleton
Lisa Strauser	Marty Woods
Teresa Weiler	

DECEMBER CELEBRATIONS!



HAPPY BIRTHDAY

Tyresa Jacobs	Nathalia Smith
Shannon Banks	Lily Velazquez
Tyredda Doward	Jennifer
Tracy Smith	Stapleton
Minnie Bryant	Christina Hauck
Lizzette Rivera	

HAPPY MK ANNIVERSARY

Carol Carson	3		
Jill Albert	2	Folami Hokulani	1
Mary Hanneman	1	Jessica Bellville	1
Carissa Wilson	1	Rossane Rodriguez	1
Yassah Ferdinard	1	Kammi Berry	1
Dena Scroggins	1		

UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). **You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".**

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totaling \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW** "Active" Status (A1) and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

Senior Consultants

Star Team Builders

Team Leaders

Elite Team Leaders

Directors-in-Confederation

offering sales director

Blessed
Believerz

Christi Rossi
 212 HAVERFORD CT
 DEBARY, FL 32713



FULFILLING A MILLION
 DREAMS IN OUR
 MILLION DOLLAR YEAR!



To the Fabulous:

