



Blessed BEELEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR



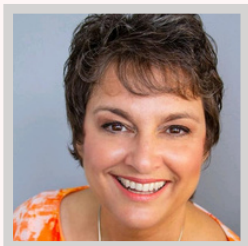
SEPTEMBER 2021
UNIT NEWSLETTER

AUGUST RESULTS

Golden Girls



SHERRY
RUMEL



ZORY HALL



MARY
HANNEMAN

WELCOME new consultants



SHANNON
MYERS

PROUD RECRUITER:
CHERYL DAVIS



PATRICIA
COX

PROUD RECRUITER:
CHRISTI ROSSI



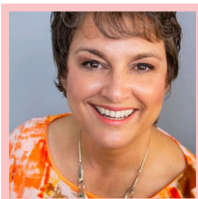
POWERED BY

Pink

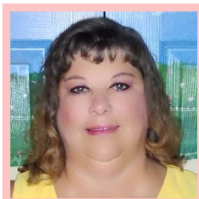
ACHIEVERS



Sherry Rumel*



Zory Hall



Mary Hanneman



Josie Knitter*



Cheryl Davis*



Gayle Yenzer



Marty Woods*



Christi Rossi*

SEPTEMBER TO REMEMBER

don't miss out on the opportunity to...
Earn **double credit** toward the Seminar Awards 2022
Queen's Courts of Personal Sales & Sharing

Max It Out!

Court of Sales
Receive Up To \$4,000 in Retail Credit

Examples

\$1,400 - \$7,400 \$4,000 - \$8,000

\$9,000 - \$9,000

Court of Sharing
Receive Up To 6 Great Start Qualified
Personal New Team Members

Examples

5 OSQ - 8 OSQ 8 OSQ - 12 OSQ

8 OSQ - 14 OSQ

@MyMKAAssistant



* on-target to achieve
the Fall & Year-Long
Consistency Challenges!

Earn your Powered by
PINK jewelry this month
by placing a \$600
(cumulative) wholesale
order!



AUGUST 2021

Top Teams

1. Zory's Brilliant Resilient Bees \$1,851.50
2. Cheryl's Miracle Achievers \$957.50
3. Wendy's Outstanding Women \$654.50
4. Luz's Determined Divas \$645.50



RISING RED RUMBLE

OCTOBER 13, 2021
6:00PM CT | 7:00PM ET



ALL **RED JACKETS** are invited to this exclusive monthly zoom call! End the month officially in **RED** (with 3+ active team members) for your invite.



2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORMS!



EARN YOUR BEEZ BUZZ BOX!

- EARN YOUR EXCLUSIVE BEEZ BUZZ BOX EACH MONTH YOU ARE OFFICIALLY A **RED JACKET** WITH 3 OR MORE ACTIVE TEAM MEMBERS
- EARN AN ENHANCED BEEZ BUZZ BOX (INCLUDES A FULL-SIZE PRODUCT GIFT) WHEN YOU AND YOUR TEAM ACHIEVE **TEAM \$2000** IN THE MONTH
- THE **#1 RED JACKET** FOR THE MONTH (WITH HIGHEST TEAM + PERSONAL PRODUCTION) WILL EARN AN EXTRA SPECIAL SURPRISE IN HER BUZZ BOX!

Red Jacket Leaders



Zory Hall

TEAM LEADER

- | | |
|---------------------|-----------------|
| Shemay Castro | Candi Treat* |
| Janel Mills | Joann Castanon* |
| Ivonne Bachar | Penny Rivera* |
| Irene DeJesus | Janet Reinalda* |
| Sheila Hamerlin | |
| Bette-Jean Bertram* | |
| Christina Hauck* | |



Ruby Killingsworth

STAR TEAM BUILDER

- | | |
|---------------------|------------------|
| Jolene Chapman | Dae Harvey* |
| Chris Killingsworth | Mckenzie Rivera* |
| Shaunta Scott | |
| Jessica Mastny* | |
| Brittany Havacek* | |
| Shaquita Paterson* | |



Luz Melendez

STAR TEAM BUILDER

- | | |
|------------------|-----------------------|
| Cheryl Davis | JoElly Torres-Duncan* |
| Dolores Guzman | Karen Riley* |
| Kimberlie Jones | Norma Pagan* |
| Olga Flores* | |
| Sandra Zavala* | |
| Lillian Hillman* | |

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

CAREER PATH

DIQ

10+ active team members
Committed to debuting as a Sales Director in 1-4 months

Elite Team Leader

8+ active team members or 5 active + 1 personal RED

Team Leader

5-7 active team members

Star Team Builder

3-4 active team members

Senior Consultant

1-2 active team members

SENIOR CONSULTANTS

Cheryl Davis

- Shannon Myers
- Minnie Bryant*
- Darlene Gwinnett*
- Folami Hokolani*

Pauline Doan

- Jackie Miller
- Teresa Weiler
- Clarice Ellis*

Wendy Prince

- Josie Knitter
- Caren Zeiger*
- Judi Murphy*

Jenein Hamilton

- Kammi Berry

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

QUARTER ONE STAR CONSULTANT TRACKING

Quarter 1 : June 16, 2021 – September 15, 2021

NAME	CONTEST POINTS	left for:				
		SAPPHIRE	RUBY	DIAMOND	EMERALD	PEARL
Christi Rossi	7,925	★	★	★	★	★
Marty Woods	3,447	★	★	★	153	1353
Josie Knitter	2,673	★	★	327	927	2127
Sherry Rumel	2,570	★	★	430	1030	2230
Cheryl Davis	2,522	★	★	478	1078	2278
Zory Hall	1,991	★	409	1009	1609	2809
Mary Hanneman	1,563	237	837	1437	2037	3237
Chris Sekunna	1,441	359	959	1559	2159	3359
Gayle Yenzler	1,094	706	1306	1906	2506	3706
Shaunta Scott	1,076	724	1324	1924	2524	3724
Susann Pool-Vega	923	877	1477	2077	2677	3877
Julie Tussing	855	945	1545	2145	2745	3945
Diana Barry	735	965	1665	2265	2865	4065
Ruby Killingsworth	729	1071	1671	2271	2871	4071
Tolori Sherod	616	1184	1784	2384	2984	4184
Cindy Spray	603	1197	1797	2397	2996	4198

YTD COURTS



Queen of Sales
Sherry Rumel
 \$4,410



Queen of Sharing
Your Name Here!

TOP TEN

- 1 Sherry Rumel \$4,410
- 2 Josie Knitter \$3,853
- 3 Marty Woods \$3,387
- 4 Zory Hall \$2,866
- 5 Mary Hanneman \$2,445
- 6 Cheryl Davis \$2,351
- 7 Cindy Spray \$1,541
- 8 Shaunta Scott \$1,443
- 9 Chris Sekunna \$1,195
- 10 Gayle Yenzler \$1,183

TOP TEN

- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8
- 9
- 10

SEPTEMBER 2021 CASH CONTEST

SEPTEMBER 1-30, 2021

WHEN WE COMPLETE 30 SHARES
I'm giving away... **\$100**

WHEN WE HAVE 10 NEW UNIT MEMBERS
I'm giving away... **\$150**

WHEN WE HAVE 20 NEW UNIT MEMBERS
I'm giving away... **\$300**



The Beauty Consultant who interviewed the CASH DRAWING WINNER will also get **\$100 surprise product bundle** from Christi!!!!

GUESTS GET **5 ENTRIES** into the CASH drawing if they sign their agreement!

DOUBLE CREDIT
max it out!
SEPTEMBER 1-30, 2021

Max out Double Credit in either category:

- \$2,000 cumulative wholesale in September
- OR
- Add 6 new Teammates to your personal team in September



and earn a **\$100 VISA Gift Card** from Christi!

Blessed BelieverZ Cash Giveaway September 2021

When we hit **\$20,000** wholesale and have **20 NEW** agreements & beyond in September, I'm giving away a total of **\$500 CASH!**



\$250 CASH GIVEAWAY

You get entered for every \$100 wholesale you order in the month of September when we hit \$20,000 + 20 new!!!

MAX out Double Credit with \$2,000 wholesale = earn **DOUBLE ENTRIES!**

\$250 CASH GIVEAWAY

You get entered for every new teammate you sign in the month of September when we hit \$20,000 + 20 new!!!

MAX out Double Credit with 6 new teammates = earn **DOUBLE ENTRIES!**

Contest dates:
July 1-October 31, 2021



\$1000 CASH

Your name will be entered to win **\$500 CASH** after listening to the Mary Kay business opportunity then answering a few questions for feedback!

\$500 Cash Drawing
for Consultants



\$500 Cash Drawing
for Customers



All Quarter 1 Star Consultants are invited to an **Axe-Throwing Star Party!**

ALL Star Consultants are invited to attend (\$25/person)

Emerald & Pearl Stars attend for FREE!

Location:

Wise Axe

1220 Biscayne Blvd #G
DeLand, FL 32724

Saturday, September 18th
5:00pm



A1 CLUB ACHIEVERS

Cheryl Davis
Zory Hall
Mary Hanneman
Josie Knitter
Christi Rossi
Sherry Rumel
Julie Tussing
Gayle Yenzer
Marty Woods

Valerie Calo
Pauline Doan
Julia Fink
Shelia Hamberlin
Jenein Hamilton
Teresa
Messerschmidt
Shannon Myers
Susann Pool-Vega

OCTOBER CELEBRATIONS!



HAPPY BIRTHDAY

- 2 Ivy Thomas
- 4 Karen Cyrankowski
- 10 Wendy Prince
- 15 Yassah Ferdinard
- 15 Ruby Killingsworth
- 15 Shaquite Paterson
- 19 Zory Hall
- 19 Sabrina Yocum
- 20 Brittany Havacek
- 20 Caren Zeiger
- 22 Julia Fink
- 30 Janet Reinalda

HAPPY MK ANNIVERSARY

Christi Rossi	14	Julia Fink	1
Pauline Doan	3	Dolores Guzman	1
Cheryl Davis	2	Brittany Havacek	1
Minnie Bryant	1	Lillian Hillman	1
Elizabeth Butcher	1	Shawiqua Mitchell	1
Irene De Jesus	1	Catherine Paret	1
Suzanne Evans	1	Janet Reinalda	1
		JoElly Torres-Duncan	1

UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totally \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW** "Active" Status (A1) and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

Senior Consultants

Star Team Builders

Team Leaders

Elite Team Leaders

Directors-in-Confidantion

Blessed

Believers

offering sales directors

Christi Rossi
 212 HAVERFORD CT
 DEBARY, FL 32713



FULFILLING A MILLION
 DREAMS IN OUR
 MILLION DOLLAR YEAR!



To the Fabulous:

