

time to party!

details...

Date: _____

Time _____

Location _____

tips for a great party...

- Invite 10-12 special girlfriends to attend knowing that only 6-7 will be able to attend. Invite guests personally.
- Keep refreshments light! Plan to serve them at the end of the event while I am meeting with guests individually.
- Call or text everyone the day before the party to remind them of the time.
- Have a place (with a table) to have the makeovers and a separate place for individual closings in mind.
- I will arrive 30 minutes early to set up and prepare.
- Don't forget to use Look Books to get outside orders for anyone who cannot attend. This will give you credit towards your total sales, thus giving you more freebies!
- For outside orders be sure to include sales tax of _____
- Encourage your friends to schedule follow up appointments!
- Let them know that products will be available to take home after the pampering session. I accept cash, check or card. Checks are to be made out to...



relax, have fun & pamper yourself!

Because this is my business and I LOVE what I do, I will be there rain, sleet, snow or shine! Thank you for allowing me to count on you too! I feel blessed to be able to pamper you & your friends! If something drastic comes up & you need to reschedule, please do so 48-72 hours in advance.

Scripts

text...

"Hey _____! I just booked a Mary Kay skin care class & because you're one of my favorite people I would love for you to join me! Here's a pic of me & the consultant at the class I was just at! They're super fun, you'll get a facial & makeover! My class is at _____. Can I plan on you?"

call...

"Hey _____! I'm so excited, I just booked a Mary Kay skin care class & because you're one of my favorite people I would love for you to join me! They're super fun, you'll get a facial & quick on-the-go look! My class is at _____. Can I plan on you?"



let's party!

Mary Kay Hostess Plan



Be a hostess & party the Mary Kay way! Choose the hostess plan that you like the best, invite some girlfriends over & we'll party! Everyone has fun and goes home with products they love & you will get your favorites for FREE!

What can be better than that?

option one

Total Party Sales	10% of Party Sales with 0 Bookings	15% of Party Sales with 1 Booking	20% of Party Sales with 2 Bookings
\$500	\$50	\$75	\$100
\$400	\$40	\$60	\$80
\$300	\$30	\$45	\$60
\$200	\$20	\$30	\$40

option two

No matter what your party sales are, with total orders of \$75 or more, get \$40 off!

**\$75 in product
for only \$35**



Love what you do!

Start your success story today!

money

The 50% commission on sales is the highest in the direct selling industry. Team building commissions and bonuses make Mary Kay an open ended opportunity for women.

pretty perks

Quarterly prizes, yearlong prizes like trips, diamonds and more! If leadership is for you then you can earn the use of a career car! A Chevy Malibu, Chevy Equinox, Camaro, Colorado Crew Cab, Chevy Traverse or Pink Cadillac! Or you can choose cash!

confidence

We often say you can't put a price tag on self-confidence....and that's the truth! Mary Kay training allows a woman to grow her confidence while learning to be a professional beauty consultant & master communication skills, time management skills and much more!

products

Not only do we stand behind our products 100%, but the company stands behind all beauty consultants with a 90% buy back guarantee. We do not test on animals and we are proud to make our products in the U.S.

the company

Mary Kay is considered to be a premier brand of skincare, being listed in the Top 10! With our 100% customer guarantee and quality products we also earn high marks and pride ourselves on our customer loyalty for product usage.

be your own boss

Most people would say the most sought after commodity is time. Mary Kay allows you to set your own schedule around you family and other duties. If you learn to balance your time with your career, the sky will be your limit.



pre-party order

CUSTOMER NAME

ADDRESS

CITY STATE ZIP

EMAIL

DATE OF SALE HOSTESS NAME

CHECK/CASH VISA MASTERCARD DISCOVER AMEX

NAME ON CARD EXPIRATION DATE

CARD NUMBER

SIGNATURE CVV

QUANTITY	DESCRIPTION	PRICE	AMOUNT
		SUBTOTAL	
		SALES TAX	
		TOTAL	

Thank you for your order!

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