



Blessed BEELEEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR



DECEMBER 2021
UNIT NEWSLETTER

NOVEMBER RESULTS

Golden Girls



JILL LEARY



JOSIE KNITTER

WELCOME new consultants



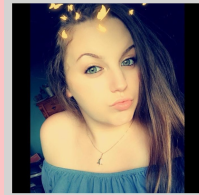
JILL
LEARY

PROUD RECRUITER:
CHRISTI ROSSI



DIANA
ALVARADO

PROUD RECRUITER:
ZORY HALL



COURTNEY
FORD

PROUD RECRUITER:
CHRISTI ROSSI



POWERED BY

Pink

ACHIEVERS



Mary Hanneman



Maria Ramos



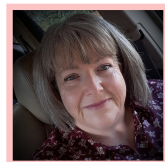
Tracy Smith



Josie Knitter*



Courtney Ford



Jill Leary



Cheryl Davis*



Tyredda Doward



Marty Woods*



Christi Rossi*

* on-target to achieve
the Fall & Year-Long
Consistency Challenges!

Earn your Powered by
PINK jewelry this month
by placing a \$600
(cumulative) wholesale
order!



NOVEMBER 2021

RIISING RED RUMBLE

JANUARY 12, 2021
6:00PM CT | 7:00PM ET

Top Teams

1. Zory's Brilliant Resilient Bees \$1,766.20
2. Luz's Determined Divas \$1,285.10
3. Lynelle's Amazing Bee AchieverZ \$1,144.05



Featuring SNSD Lisa Madson

ALL **RED JACKETS** are invited to this exclusive monthly zoom call! End the month officially in **RED** (with 3+ active team members) for your invite.



2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORMS!



EARN YOUR BEEZ BUZZ BOX!

- EARN YOUR EXCLUSIVE BEEZ BUZZ BOX EACH MONTH YOU ARE OFFICIALLY A **RED JACKET** WITH 3 OR MORE ACTIVE TEAM MEMBERS
- EARN AN **ENHANCED BEEZ BUZZ BOX** (INCLUDES A FULL-SIZE PRODUCT GIFT) WHEN YOU AND YOUR TEAM ACHIEVE **TEAM \$2000** IN THE MONTH
- THE **#1 RED JACKET** FOR THE MONTH (WITH HIGHEST TEAM + PERSONAL PRODUCTION) WILL EARN AN EXTRA SPECIAL SURPRISE IN HER BUZZ BOX!

Red Jacket Leaders



We want you here!

TEAM LEADER



Lynelle Colon

STAR TEAM BUILDER

- Maria Ramos
- Teresa Ferreira
- Terry-Luz Cruz
- Evangelina Morales
- Charlynn Porter *
- Connie Totman *
- Lily Velazquez*
- Jessica Bellville *
- Clarissa Bonilla *
- Ariel Bradford *
- Brenda Carbajal *
- Celene Ennevor *
- Mechelle Gallyot-McDonald *
- Monica Landreneau *
- Margaret Martinez *
- Betzaida Mercado *
- Evelyn Pagan *
- Aimee Portes *
- Evelyn Potter *
- Lucy Rodriguez *
- Marlyce Rodriguez *
- Rossane Rodriguez *
- Zeneida Santana *
- Carissa Wilson *
- Brenda Ramos *
- Mary Beth Robbins-Hall *
- Sarah Mullins *
- Lisa Sexton *
- Colleen Cloke *
- Marisol Suarez *



*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

CAREER PATH

DIQ

10+ active team members
Committed to debuting as a Sales Director in 1-4 months

Elite Team Leader

8+ active team members or
5 active + 1 personal RED

Team Leader

5-7 active team members

Star Team Builder

3-4 active team members

Senior Consultant

1-2 active team members

SENIOR CONSULTANTS

Cheryl Davis

- Shannon Myers
- Minnie Bryant*
- Darlene Gwinnett*
- Folami Hukulani*

Marty Woods

- Lisa Strauser
- Sheri Kelly

Wendy Prince

- Josie Knitter
- Caren Zeiger*

Pauline Doan

- Jackie Miller
- Teresa Weiler
- Clarice Ellis*
- Terri Shurdom*
- Nathalia Smith*

Ruby Killingsworth

- Chris Killingsworth
- Shaunta Scott
- Jolene Chapman*
- Jessica Mastny*
- Brittany Havacek*
- Shaquita Paterson*

Luz Melendez

- Cheryl Davis
- Dolores Guzman
- Kimberlie Jones*
- Olga Flores*
- Sandra Zavala*

Lily Velazquez

- Juliette Santiago
- Alinah Torres*
- Lindsey Walton *
- Alexander Howard*
- Julybeth Velez*
- Marissa Rivera *
- Arianna Pearsall *

Zory Hall

- Janel Mills
- Diana Alvarado
- Shelia Hamberlin*
- Shemay Castro*
- Ivonne Bachar*
- Irene De Jesus*
- Penny Rivera*
- Bette-Jean Bertram*
- Christina Hauck*
- Candi Treat*
- Joann Castanon*
- Janet Reinalda*

Susann Pool-Vega

- Gina Pinkham

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

QUARTER TWO STAR CONSULTANTS!

Quarter 2 : September 16, 2021 - December 15, 2021



Congratulations!!!

YTD COURTS



Queen of Sales
Marty Woods
\$14,939



Queen of Sharing
Lynelle Colon

TOP TEN

1	Marty Woods	\$14,939
2	Josie Knitter	\$12,881
3	Cheryl Davis	\$8,453
4	Jill Leary	\$7,800
5	Sherry Rumel	\$7,704
6	Lisa Strauser	\$7,214
7	Lynelle Colon	\$6,149
8	Mary Hanneman	\$6,142
9	Chris Sekunna	\$6,071
10	Zory Hall	\$5,876

TOP TEN

1	Lynelle Colon	5Q
2	Marty Woods	4Q
3	Ruby Killingsworth	1Q
4	Cheryl Davis	1Q
5		
6		
7		
8		
9		
10		

* * * * *

**DECEMBER 2021
CONSULTANT**

CA\$H GIVEAWAY!

<p>WHEN WE COMPLETE 30 SHARES I'M GIVING AWAY</p>	<p>WHEN WE HAVE 10 NEW I'M GIVING AWAY</p>	<p>WHEN WE HAVE 20 NEW I'M GIVING AWAY</p>
\$100	\$150	\$300

Get an entry into the CA\$H giveaway for EVERY INTERVIEW GUIDE (front & back completed) you turn into Christi!

Sign your agreement (new Beauty Consultants) and get an entry into the drawing!

New Beauty Consultants who become Great-Start Qualified in December will get 5 extra entries into the CA\$H drawing!



***Interview Guides must be turned into Christi to count for the contest.**

Build your BRACELET!

earn CHARMS every time you:

-  **ADD a Great-Start Qualified TEAM MEMBER**
-  **earn a TEAMBUILDING MEDAL (BRONZE, SILVER, OR GOLD)**



Monthly Giveaway!

Get an entry into our monthly blanket giveaway when:

- you promote yourself up the career path! (1 entry for every promotion in the month)
- you recruit a new team member (1 entry for every new team member)
- you bring in a new Personal Qualified Team Member (5 entries!)

At the end of the month we'll do a drawing for one lucky winner to get this adorable, cozy MK throw blanket!



When our Unit sells **750** items in December - 1 person will win the **Repair Kit, Deep Wrinkle Filler, Facial Peel & BioCellulose Mask** valued over **\$388**.
Please post your items sold in our Facebook group to be entered to win! * Contest sheet due by Saturday, January 1!

Sell 30 items. \$300 ws=	Sell 60 items. \$600 ws=	Sell 90 items. \$900 ws=	Sell 120 items. \$1200 ws=
1 BioCellulose Mask	2 BioCellulose Masks + Dec. Pink Power Jewelry	3 BioCellulose masks + Dec. Pink Power Jewelry	Deep Wrinkle Filler & 3 BioCellulose Masks + Dec. Pink Power Jewelry

1	31	61	91
2	32	62	92
3	33	63	93
4	34	64	94
5	35	65	95
6	36	66	96
7	37	67	97
8	38	68	98
9	39	69	99
10	40	70	100
11	41	71	101
12	42	72	102
13	43	73	103
14	44	74	104
15	45	75	105
16	46	76	106
17	47	77	107
18	48	78	108
19	49	79	109
20	50	80	110
21	51	81	111
22	52	82	112
23	53	83	113
24	54	84	114
25	55	85	115
26	56	86	116
27	57	87	117
28	58	88	118
29	59	89	119
30	60	90	120

Wholesale Orders:

\$100 \$200 \$300 \$400 \$500 \$600 \$700 \$800 \$900 \$1000 \$1200

*Miracle Set Counts as 4 Items, Repair Set 5 Items, Clearproof Set, 3 Items, Brush Set, 5 Items, Satin Hands, 3 Items, Satin Lips, 2 Items, Clinical Solutions, 2 Items

STEP UP TO Red!

3 or more active personal team members
NOW through December 2021

Earn your RED JACKET

for the 1st time & receive a **\$100 Bonus!**

PLUS your Recruiter will also receive a \$100 Bonus

FINAL MONTH




A1 CLUB ACHIEVERS

Lynelle Colon
 Patricia Cox
 Tyredda Doward
 Courtney Ford
 Zory Hall
 Mary Hanneman
 Josie Knitter
 Jill Leary
 Luz Melendez
 Christi Rossi
 Sherry Rumel
 Chris Sekunna
 Teresa Weiler
 Gayle Yenzler
 Sabrina Yocum

Julie Tussing
 Marty Woods
 Diana Alvarado
 Luz Cervantes
 Karen Cyrankowski
 Cheryl Davis
 Julia Fink
 Dolores Guzman
 Shannon Myers
 Maria Ramos
 Juliette Santiago
 Lois Sevcech
 Tracy Smith
 Cindy Spray
 Ivy Thomas

JANUARY CELEBRATIONS!



HAPPY BIRTHDAY

Dena Scroggins	Diana Barry
Marissa Rivera	Carol Carson
Lucy Rodriguez	Yovanka Martinez
Melonie Rodriguez	Jessica Mastny
Margaret Martinez	Clarissa Bonilla
Shannon Myers	Christina Howell
Shelly Nelson	Katy Ray
	Brittany Rider

HAPPY MK ANNIVERSARY

Lizzette Rivera	5	Chris Sekunna	1
Brittany Rider	3	Katy Ray	1
Teresa Weiler	2	Shaquita Paterson	1
Jennifer Stapleton	1	Yovanka Martinez	1
Lynelle Colon	1	Lisa Sexton	1
Ivy Thomas	1	Connie Totman	1

UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). **You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".**

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totaling \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW** "Active" Status (A1) and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

Senior Consultants

Star Team Builders

Team Leaders

Elite Team Leaders

Directors-in-Confederation

offering sales director

Blessed
BeLieverz

Christi Rossi

212 HAVERFORD CT
DEBARY, FL 32713



FULFILLING A MILLION
DREAMS IN OUR
MILLION DOLLAR YEAR!



To the Fabulous:

