



Blessed BEELEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR

\$1000000

JANUARY 2024
UNIT NEWSLETTER

DECEMBER RESULTS



Happy Hour



Who will be first this month?



soar like never before

ACHIEVERS



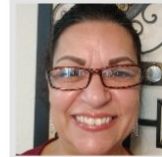
Sandra Swarts*



Paula Keene*



Cheryl Davis



Carolyn Estrella*



Christian Cisneros*



Jodie Cooper



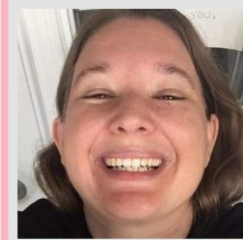
Christi Rossi*



*Completed
Year-Long Consistency
Challenge



WELCOME new consultants



ROXANNE
CARTER

PROUD RECRUITER
CHRISTI ROSSI



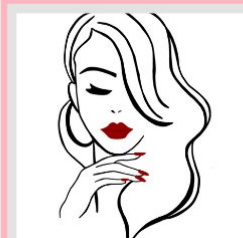
CAROLYN
ESTRELLA

PROUD RECRUITER
CHRISTI ROSSI



PAULA
KEENE

PROUD RECRUITER
CHRISTI ROSSI



YERALDINE
FELIZ

PROUD RECRUITER
JANEL MILLS



W E L C O M E



Blessed BeelieverZ *December*
TOP TEAM



Congratulations!

Eug Melendez's Team
\$1,054




STEP INTO Red!

Cue the confetti & celebrate! When you step into your **RED Jacket** for the first time, you will earn the **BeeZ Buzz Box & Red Jacket Packet!**

YOU'RE INCREDIBLE!

RED JACKET - 3-4 ACTIVE PERSONAL TEAM MEMBERS

RISING RED RUMBLE




RISING RED RUMBLE

JANUARY 10, 2024
6:00PM CT | 7:00PM ET
 Join us on **ZOOM**

ALL RED JACKETS are invited to this exclusive monthly zoom call!

Special Guest
National Sales Director
LaRonda Daigle

2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORMS!




Red Jacket Leaders

 <p>Janel Mills TEAM LEADER</p> <ul style="list-style-type: none"> Wendy Chacon Cynthia Reyes Giselieze Torres Katherine Blix Karla Suszek Christina Alverio* Milagros Vazquez* Jennifer Flores* Rose Acosta* Avelina Diaz* Shonda Johnson* Viviana Lopez* Aida Rivera* Sharon Brown* Kenia Felix* Jaytza Matos Denizac* Janelle Quinones Ricci* Cecilia Mills* Magda Benavides* Yeraldine Feliz* 	 <p>Ada Anderson STAR TEAM BUILDERS</p> <ul style="list-style-type: none"> Jodie Cooper Christian Cisneros Nadia Gerges Susan Miller* LaShelle Furr* Jeanie Gigon* Faith Johnson* Katrina Sergent* Tammy Tibbs* Terra Pinner* Angelita Mosley* 	 <p>Lynelle Colon STAR TEAM BUILDER</p> <ul style="list-style-type: none"> Maria Ramos Audrey Sylvain Stacey Shrimplin-Kaser Evangelina Morales Brenda Carbajal* Mary Beth Robbins-Hall* Karen Serrano* Mechelle Galloyet-Mcdonald* Evelyn Pagan* Elvira Irish* Heather Kostura* Gilauca Araujo* Kenia Rivers* Connie Totman* 	 <p>Marty Woods STAR TEAM BUILDER</p> <ul style="list-style-type: none"> Marie Hendry Sheri Kelly Lisa Strauser Libby Wyrick*
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***Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege**

CAREER PATH DIQ
 10+ active team members
 Committed to debuting as a Sales Director in 1-4 months

Elite Team Leader
 8+ active team members or
 5 active + 1 personal RED

Team Leader
 5-7 active team members

Star Team Builder
 3-4 active team members

Senior Consultant
 1-2 active team members

SENIOR CONSULTANTS

Cynthia D'Andrea

- Rachel Paine
- Stephanie Patel*
- Schbert Brown*
- Barbara Pawley*
- Heather Neugart*

Pauline Doan

- Jackie Miller
- Teresa Weiler

Wendy Chacon

- Suyapa Chacon

Luz Melendez

- Cheryl Davis
- Olga Flores
- Josephine Santiago*
- Esmirna Reyes*

Christian Cisneros

- Meredith Baden

Zory Hall

- Shemay Castro
- Janel Mills
- Irene De Jesus*
- Heather Burch*
- Janet Reinalda*
- Ivonne Bachar*

***Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege**

Saturday SKINCARE SOCIAL

First Saturday of the month

JOIN US FOR GREAT CONVERSATIONS ON THE IMPORTANCE OF SKINCARE!

Seats limited, please reserve seat.

Consultants must have a guest ticket to attend. Guests unlock a half-priced item when you bring a friend!

MAKE YOUR MARK
 247 W VOORHS AVE.
 DELAND, FL 32720




QUARTER THREE STAR CONSULTANT TRACKING

December 16, 2023 - March 15, 2024

You got this!



3RD QUARTER
Star PARTY
MARCH 30TH @12:30PM

All 3rd Quarter Stars are invited to a **2 HOUR ST JOHN'S ECO TOUR!**
 Meet behind the Swamp House
 488 W Highbanks Rd
 DeBary, FL 32713
 Arrive at 12:30pm
 Ride is from 1:00pm - 3:00pm
 Emerald and Pearl Stars are paid for!
 All others, the cost is \$30
There are limited seats so earn it and register early!

On Target **Q3 STAR CONSULTANTS**
 December 16, 2023 - March 15, 2024
 as of January 5th

 Carolyn Estrella Total: \$3,143.50 Needed for Star: \$456.50	 Christi Rossi Total: \$1,040 Needed for Star: \$760	 Paula Keene Total: \$600 Needed for Star: \$1,200	 Josie Knitter Total: \$386 Needed for Star: \$1,414
 Julie Tussing Total: \$279.50 Needed for Star: \$1,520.50	 Chris Sekunna Total: \$245 Needed for Star: \$1,555	 Wendy Chacon Total: \$241.50 Needed for Star: \$1,558.50	 Zory Hall Total: \$241 Needed for Star: \$1,559
 Paula Wagener Total: \$231.50 Needed for Star: \$1,568.50	 Cynthia Johanson Total: \$230.50 Needed for Star: \$1,569.50	<i>Blessed Believez</i>	

soar like never before

YTD COURTS



Queen of Sales
Josie Knitter

\$15,073



Queen of Sharing
Ada Anderson

2Q

TOP TEN

- Josie Knitter \$15,073.00
- Christian Cisneros \$9,851.00
- Sandra Swarts \$9,195.00
- Cynthia D'Andrea \$8,143.00
- Jodie Cooper \$7,406.00
- Carolyn Estrella \$7,273.50
- Cheryl Davis \$5,660.00
- Maria Irizarry \$3,945.00
- Martha Woods \$3,179.00
- Ada Anderson \$3,171.00

JANUARY

MARY KAY

STAY
powerful!

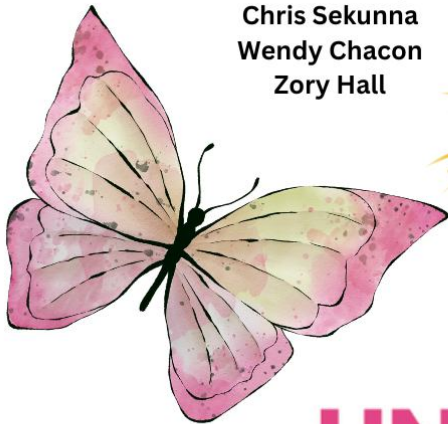
soar like never before

A1 CLUB ACHIEVERS



Carolyn Estrella
Cheryl Davis
Jodie Cooper
Sandra Swarts
Christian Cisneros
Paula Keene
Josie Knitter
Julie Tussing
Maria Irizarry
Chris Sekunna
Wendy Chacon
Zory Hall

Mary Hanneman
Paula Wagener
Cynthia Johanson
Olga Flores
Patty Phelan



JANUARY CELEBRATIONS!



celebrate

HAPPY BIRTHDAY



Nadia Gerges
Carol Carson
Katy Ray
Sandra Swarts

HAPPY MK ANNIVERSARY

Teresa Weiler
Lynelle Colon
Chris Sekunna
Katy Ray
Leslie Steinwachs



UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totaling \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW "Active" Status (A1)** and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

SOAR like never before
MARY KAY

Special Recognition & drawings for those who achieve \$600+ by the 15th

WHEN YOU HAVE \$300+ WHOLESALE IN BY THE 15TH YOU WILL BE INVITED TO HEAR FROM NATIONAL SALES DIRECTOR BRITTANI JENKS AS SHE SHARES HOW YOU CAN CONTINUE SOARING TO YOUR DREAMS THIS SEMINAR YEAR!

TUESDAY JANUARY 23RD
6:00 PM PST - 7:00 PM MST
8:00 PM CST - 9:00 PM EST
ON ZOOM

Brittani Jenks
NATIONAL SALES DIRECTOR

SOARING HIGHER
Pre-Prize \$600+ by the 15th

CONSISTENCY CLUB

PLACE YOUR \$600+ ORDER BY THE 15TH EACH MONTH JULY 2023 - JUNE 2024 AND YOU'LL BE ENTERED FOR OUR END OF SEMINAR YEAR GRAND PRIZE DRAWINGS!

ONE \$500 DRAWING
FIVE - \$200 DRAWINGS
FIVE - \$100 DRAWINGS

Great Start
BOOTCAMP

MONDAYS @7:15 - 8:00PM ET

This is training for new consultants still in their Great Start Period

BY INVITE ONLY

BOSS

THE BEEZ

It Factor

IT FACTOR

- 15 Faces
- 5 Career Chats
- \$650 wholesales order

IT FACTOR ELITE

- 30 Faces
- 10 Career Chats
- \$1000 wholesales order
- 1 New Team Member

HOLY IT

- 60 Faces
- 25 Career Chats
- \$1500 wholesales order
- 3 New Team Members (Bronze Medal)

Build your
BRACELET!

earn CHARMS every time you:

- add a great-start qualified team member
- earn a teambuilding medal (bronze, silver, or gold)

AND! Receive an actual medal when you earn a teambuilding medal in the month!

JOIN US FOR OUR

MEET UP MONDAY

RIGHT AT YOUR FINGERTIPS EVERY

MONDAY @6:30-7PM ET

THIS IS FULL CIRCLE TRAINING NECESSARY FOR YOUR BUSINESS

Pop this on your schedule, set your alarm

I CAN'T WAIT TO SEE YOU!

Held on beez1 zoom (all lowercase)

BOSS

JANUARY 2024 - BLESSED BEELIEVERZ

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
31	01 MILLION \$ MOVERS & SHAKERS / BEEZ HOLIDAY PARTY 12:00-3:00pm Christi's Home 212 Haverford Ct, Debary Bring a dish to pass & a White Elephant gift MDMS reco & vision boards!	02	03 HAPPY HOUR ZOOM 1:00pm EST on ZOOM must qualify to attend	04 DREAM BIG! Q & A EVENT ON ZOOM 7PM CST 8PM EST	05	06 Saturday Skincare Social 10am-12pm @ Christi's Home 212 Haverford Ct Debary, FL RSVP & Guest required to attend
07 SUBMIT	08 Meet Up Monday 6:30-8:00pm EST on ZOOM Zoom: beez1 CHAPTER 7 & Be a RISK Taker	09	10 RISING RED RUMBLE 7:00 EST / 6:00 CST REDS are invited to attend WINNING WEDNESDAY 8:30EST / 7:30 CST zoom id: 3372906173 PW: shine	11 DREAM BIG! EMPOWERED BY PINK MARKETING EVENT ON ZOOM 7PM CST 8PM EST	12 Happy Hangout @ the Beach with Christi in her Suite. Time TBA	13 FL Sunshine Super Start
14 SUBMIT	15 Meet Up Monday 6:30-8:00pm EST on ZOOM Zoom: beez1 CHAPTER 7 & Be a RISK Taker Qualify for Pre-Soar zoom with \$300 by the 15th	16	17 SPRING PCP enrollment deadline	18 DREAM BIG! Q & A EVENT ON ZOOM 7PM CST 8PM EST	19	20
21 SUBMIT	22 Meet Up Monday 6:30-8:00pm EST on ZOOM Zoom: beez3 CHAPTER 9 & Be a RISK Taker	23 Pre-Soar Prize Zoom 10pm ET must qualify to attend	24	25 DREAM BIG! EMPOWERED BY PINK MARKETING EVENT ON ZOOM 7PM CST 8PM EST	26	27
28 SUBMIT	29 Meet Up Monday 6:30-8:00pm EST on ZOOM Zoom: beez1 CHAPTER 9 & Be a RISK Taker	30	31 Power Hour Booking @ 5:00pm EST Zoom 934-240-6092 WINNING WEDNESDAY 8:30EST / 7:30 CST zoom id: 3372906173 PW: shine	01	02	03

Christi Rossi

212 HAVERFORD CT
DEBARY, FL 32713

**8 OUT OF THE GATE PROMOTION EXTENDED
UNTIL JUNE 30, 2024!**



- Must be active
- Must finish with 24 active team members
- Must qualify in one, two, three or four months
- \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
- \$4,000 minimum team wholesale each month
- DIQs may contribute up to \$3,000 in personal wholesale **BOSS**

To the Fabulous

DIRECTORS IN QUALIFICATION



ELITE TEAM LEADERS



TEAM LEADERS



STAR TEAM BUILDERS



Lynelle Colon Ada Anderson Janel Mills

SENIOR CONSULTANTS



Pauline Doan Zory Hall Luz Melendez Marty Woods

Blessed Believerz

