



Blessed

BEELEEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR



FEBRUARY 2024
UNIT NEWSLETTER

JANUARY RESULTS



Happy Hour



Who will be first this month?



WELCOME new consultant



MARIA JANNOTTI

PROUD RECRUITER
ADA ANDERSON

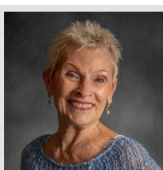


soar like never before

ACHIEVERS



Sandra Swarts*



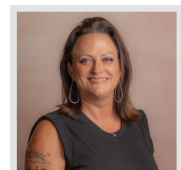
Josie Knitter



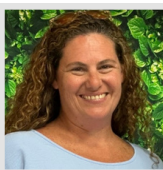
Cheryl Davis



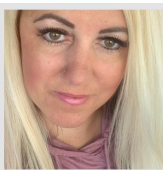
Carolyn Estrella*



Christian Cisneros*



Jodie Cooper



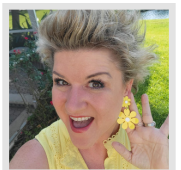
Jaclyn Miller



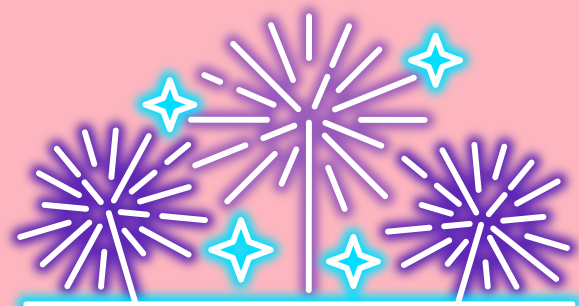
Maria Irizarry



Audrey Sylvain



Christi Rossi*



WELCOME



soar like never before
MARY KAY

ACHIEVE THE YEARLONG CONSISTENCY CHALLENGE BY COMPLETING THE SOAR LIKE NEVER BEFORE CHALLENGE FOR 12 MONTHS, AND EARN THIS CUSTOM MARY KAY WATCH THAT FEATURES A MOTHER-OF-PEARL FACE AND THE MARY KAY LOGO. YOU'LL ALSO FIND MARY KAY ASH'S SIGNATURE ETCHED ON THE BACK!

*Completed Year-Long Consistency Challenge



ascend WITH AMBITION

FEBRUARY

PLACE A \$600+ CUMULATIVE WHOLESALE IN FEBRUARY TO EARN YOUR WING INSPIRED EARRINGS!

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Blessed BeelieverZ

TOP 3 TEAMS

WE WILL BE HAPPY TO SEE
WHAT TEAMS WORK TOGETHER
IN FEBRUARY!



STEP INTO Red!

Cue the confetti & celebrate! When you step into your **RED Jacket** for the first time, you will earn the **BeeZ Buzz Box & Red Jacket Packet!**

YOU'RE INCREDIBLE!

RED JACKET = 3-4 ACTIVE PERSONAL TEAM MEMBERS

RISING RED RUMBLE

RISING RED RUMBLE

FEBRUARY 21, 2024
6:00PM CT | 7:00PM ET

Join us on **ZOOM**

ALL **RED JACKETS** are invited to this exclusive monthly zoom call!

*** Take Note ***
February's date is the 3rd Wednesday!

Special Surprise Guest Speaker!

2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN! WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORMS!

Red Jacket Leaders

Ada Anderson
TEAM LEADER

- Jodie Cooper
- Christian Cisneros
- Nadia Gerges
- Maria Jannotti
- Angelita Mosley
- Susan Miller*
- LaShelle Furr*
- Jeanie Gigon*
- Faith Johnson*
- Katrina Sergent*
- Tammy Tibbs*
- Terra Pinner*

Janel Mills
STAR TEAM BUILDER

- Wendy Chacon
- Giselizee Torres
- Katherine Blix
- Karla Suszek
- Christina Alverio*
- Milagros Vazquez*
- Jennifer Flores*
- Rose Acosta*
- Avelina Diaz*
- Shonda Johnson*
- Viviana Lopez*
- Cynthia Reyes*
- Aida Rivera*
- Sharon Brown*
- Kenia Felix*
- Jaytza Matos Denizac*
- Janelle Quinones Ricci*
- Cecilia Mills*
- Magda Benavides*
- Yeraldine Feliz*

Lynelle Colon
STAR TEAM BUILDER

- Audrey Sylvain
- Stacey Shrimplin-Kaser
- Evangelina Morales
- Elvira Irish
- Brenda Carbajal*
- Mary Beth Robbins-Hall*
- Karen Serrano*
- Mechelle Galloyet-Mcdonald*
- Evelyn Pagan*
- Heather Kostura*
- Gllaucya Araujo*
- Kenia Rivers*
- Maria Ramos*
- Connie Totman*

Marty Woods
STAR TEAM BUILDER

- Marie Hendry
- Sheri Kelly
- Lisa Strauser
- Libby Wyrick*

***Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege**

- CAREER PATH**
- DIQ**
10+ active team members
Committed to debuting as a Sales Director in 1-4 months
- Elite Team Leader**
8+ active team members or
5 active + 1 personal RED
- Team Leader**
5-7 active team members
- Star Team Builder**
3-4 active team members
- Senior Consultant**
1-2 active team members

- SENIOR CONSULTANTS**
- Zory Hall**
- Janel Mills
 - Irene De Jesus*
 - Heather Burch*
 - Janet Reinalda*
 - Ivonne Bachar*
 - Shemay Castro*
- Pauline Doan**
- Jackie Miller
 - Teresa Weiler
- Luz Melendez**
- Cheryl Davis
 - Olga Flores
 - Josephine Santiago*
 - Esmirna Reyes*
- Christian Cisneros**
- Meredith Baden

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

Saturday Skincare SOCIAL

Saturday, March 2nd at 10am-NOON
Doors open 9:45am - \$5 fee at the door

JOIN US FOR GREAT CONVERSATIONS ON THE IMPORTANCE OF SKINCARE. \$5 fee at the door

Debarry Executive Center
at 301 N. Pine Meadow Dr,
Debarry, FL 32713



QUARTER THREE STAR CONSULTANT TRACKING

December 16, 2023 - March 15, 2024

You got this!



3RD QUARTER Star PARTY
MARCH 30TH @ 12:30PM

All 3rd Quarter Stars are invited to a **2 HOUR ST JOHN'S ECO TOUR!**

Meet behind the Swamp House
 488 W Highbanks Rd
 DeBary, FL 32713
 Arrive at 12:30pm
 Ride is from 1:00pm - 3:00pm
 Emerald and Pearl Stars are paid for!
 All others, the cost is \$30
There are limited seats so earn it and register early!

On Target Q3 STAR CONSULTANTS
 as of February 5th
 December 16, 2023 - March 15, 2024

 Carolyn Estrella Total: \$3,747.50 Needed for Pearl: \$1,052.50 Total # of Stars: 1	 Christi Rossi Total: \$3,234 Needed for Emerald: \$366 Total # of Stars: 4	 Audrey Sylvain Total: \$1,210.50 Needed for Star: \$589.50 Total # of Stars: 1	 Josie Knitter Total: \$1,202.50 Needed for Star: \$597.50 Total # of Stars: 1
 Jodie Cooper Total: \$878 Needed for Star: \$922 Total # of Stars: 1	 Sandra Swarts Total: \$729.50 Needed for Star: \$1,070.50 Total # of Stars: 4	 Paula Keene Total: \$716.50 Needed for Star: \$1,083.50 Total # of Stars: 1	 Cheryl Davis Total: \$627 Needed for Star: \$1,173 Total # of Stars: 1
 Jaclyn Miller Total: \$607.50 Needed for Star: \$1,192.50 Total # of Stars: 2	 Maria Irizarry Total: \$606.50 Needed for Star: \$1,193.50 Total # of Stars: 4	<i>Blessed Believers</i>	

soar like never before

YTD COURTS



Queen of Sales
Josie Knitter

\$16,706



Queen of Sharing
Ada Anderson

2Q

TOP TEN

- Josie Knitter \$16,706.00
- Christian Cisneros \$10,857.00
- Sandra Swarts \$10,654.00
- Jodie Cooper \$9,162.00
- Cynthia D'Andrea \$8,662.00
- Carolyn Estrella \$8,597.50
- Cheryl Davis \$6,914.00
- Maria Irizarry \$5,158.00
- Audrey Sylvain \$3,811.50
- Ada Anderson \$3,775.00

Beez
MEET UP MONDAY

Join us Monday evenings on Zoom as we read & study Atomic Habits by James Clear & Dive into the Boss Babe Series **"Be A Risk Taker"**

2024 **BOSS babe**
 Be a Risk Taker!

Hosted by Sales Director *Christi Rossi*

HAPPY HOUR

TRAINING - INSPIRATION - RECOGNITION - FUN



Consultant Qualification (complete at least 1)

- 1 Personal Team building Medal (5 or more new team members signed)
- 2 Team \$2,000 (You + at least 1 team member ordering \$2,000 wholesale total)
- 3 \$650 personal wholesale & 1 new team member signed

Director Qualification (complete at least 1)

- 1 4 or more Unit Great Start Qualified
- 2 10 or more new Unit Agreements
- 3 Personal Gold Medal

February 7, 2024

12pm CST | 1pm EST

Zoom ID will be sent to you upon completion of qualifications

SOARING HIGHER
Pre-Soar \$600+ by the 15th



CONSISTENCY CLUB

PLACE YOUR \$600+ ORDER BY THE 15TH EACH MONTH
JULY 2023 - JUNE 2024
AND YOU'LL BE ENTERED FOR OUR END OF SEMINAR YEAR GRAND PRIZE DRAWINGS!

- ONE \$500 DRAWING
- FIVE - \$200 DRAWINGS
- FIVE - \$100 DRAWINGS

Love the skin you're in!

Thursday, February 22
7:00pm EST

Live on ZOOM (beeZ1)

Join us for a virtual pampering session!

RSVP by filling out the form below by February 14th to receive a pampering pack in the mail to use on our live pampering session.



THE BEEZ It Factor

soar like never before
MARY KAY

IT FACTOR

- 15 Faces
- 5 Career Chats
- \$650 wholesales order

IT FACTOR ELITE

- 30 Faces
- 10 Career Chats
- \$1000 wholesales order
- 1 New Team Member

IT GIRL

- 45 Faces
- 15 Career Chats
- \$1200 wholesales order
- 2 New Team Members

HOLY IT

- 60 Faces
- 25 Career Chats
- \$1500 wholesales order
- 3 New Team Members (Bronze Medal)



Build your Bracelet!

earn CHARMS every time you:

- add a great star's qualified team member
- earn a teambuilding medal (bronze, silver, or gold)

AND! Receive an actual medal when you earn a teambuilding medal in the month!



JOIN US FOR
Million \$ Movers & Shakers

MONDAY, MARCH 4TH
6:00 - 8:00PM ET

DEBARY EXECUTIVE CENTER
301 N. PINE MEADOW DR.
DEBARY, FL 32713

45 fee at the door

DOORS OPEN AT 5:45 PM AND PROMPTLY STARTS AT 6:00 PM WITH GUEST SKINCARE SOCIAL UNTIL 6:30 PM

BESS Zoom option for out of town guests and consultants on beez1

FEBRUARY 2024 - BLESSED BEELEEVEZ

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
28	29	30	31	01	02	03 Saturday Skincare Social 10am-12pm @ Christa's Home 212 Haverford Ct Debarry, FL RSVP & Guest required to attend
04 	05 MILLION \$ MOVERS & SHAKERS 6:00-8:00pm Christa's Home 212 Haverford Ct, Debarry	06 Galentine's Glam Social guest event 8:30 EST on YouTube	07 HAPPY HOUR ZOOM 1:00pm EST on ZOOM must qualify to attend	08	09	10 Spring Early Ordering
11 	12 Meet Up Monday 6:30-8:00pm EST on ZOOM Zoom: beez1 CHAPTER 10 & Be A RISK Taker	13	14	15 Payday Spring Ordering open for all Quality for Pre-Soar zoom with \$300 by the 15th!	16	17
18 	19 Meet Up Monday 6:30-8:00pm EST on ZOOM Zoom: beez1 CHAPTER 11 & Be A RISK Taker	20 Pre-Soar Prize Zoom 9pm ET must qualify to attend	21 RIISING RED RUMBLE 7:00 EST / 6:00 CST REDS are invited to attend	22 Love The Skin You're In Virtual Pampering Session 7:00 pm EST on Zoom	23	24
25 	26 Meet Up Monday 6:30-8:00pm EST on ZOOM Zoom: beez1 CHAPTER 12 & Be A RISK Taker	27	28 Power Hour Booking @ 1:00pm EST Zoom 954-240-6092 ALL ARE INVITED TO ATTEND!	29	01	02
			28 WINNING WEDNESDAY 8:30EST / 7:30 CST zoom id: 3372906173 PW: shine			

A1 CLUB ACHIEVERS



Jodie Cooper
 Josie Knitter
 Sandra Swarts
 Cheryl Davis
 Jaclyn Miller
 Maria Irizarry
 Christian Cisneros
 Audrey Sylvain
 Carolyn Estrella
 Meredith Baden
 Schrieka Shakeel
 Maria Jannotti
 Luz Melendez
 Teresa Weiler

Elvira Irish
 Cynthia D'Andrea
 Sheri Kelly
 Chris Sekunna
 Martha Woods
 Marie Hendry
 Ruby Killingsworth
 Janel Mills
 Angelita Mosley
 Gayle Yenser
 Lynelle Colon
 Leslie Steinwachs
 Prebble Bonett



FEBRUARY CELEBRATIONS!



HAPPY BIRTHDAY



Jenein Hamilton
 Prebble Bonett
 Beverly Brown
 Darlene Gwinnett
 Cynthia D'Andrea

Sheri Kelly
 Audrey Sylvain
 Martha Woods
 Angelita Mosley
 Stacey Shrimplin-Kaser

HAPPY MK ANNIVERSARY

Sherry Rumel
 Sandra Swarts
 Giselle Torres
 Ada Anderson



UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totally \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW "Active" Status (A1)** and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

Christi Rossi

212 HAVERFORD CT
DEBARY, FL 32713

**8 OUT OF THE GATE PROMOTION EXTENDED
UNTIL JUNE 30, 2024!**



- Must be active
- Must finish with 24 active team members
- Must qualify in one, two, three or four months
- \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
- \$4,000 minimum team wholesale each month
- DIQs may contribute up to \$3,000 in personal wholesale BOSS

To the Fabulous

DIRECTORS IN QUALIFICATION



ELITE TEAM LEADERS



TEAM LEADERS



Ada Anderson

STAR TEAM BUILDERS



Lynelle Colon

Janel Mills

Marty Woods

SENIOR CONSULTANTS



Pauline Doan

Zory Hall

Luz Melendez

Christian Cisneros

Blessed Believerz

