NAME How Met/Type	CONTACT INFO Email, Phone, Etc.	SCRIPT 1 Day 1	SCRIPT 2 Day 4	SCRIPT 3 Day 7	SCRIPT 4 Day 11	NOTES Next Action

(E) = Email (T) = Text (VM) = Voicemail (C) = Called

(V) = Voxer (FB) = Facebook Message (FVB) = Facebook Voice Message (P) = In Person
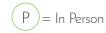
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