Bubble Sheet Activity Breakdown

Profit Goal: $_____ X 2.5 =_____* (this is the reverse of 60/40)

Retail Sales Goal: *_____ by _____ (date)

Current Retail: -_____ as of _____ (today)

Retail left: =_____ ❖ to sell by _____ (goal completion date)

What is your average sales per party? ★ _____

You only know the answer to this if you've held 10 parties in the last two months. If you haven't done that, use the company average of $200

Divide what I have left to sell by this average.

❖_____ ÷ ★_____ = ◆_____

How many weeks left until June 30th? ●_____

How many parties do I need to hold per week?

◆_____ ÷ ●_____ = ♥_____

Bubble Sheet ~ 55 circles (asks) yields 10 bookings. So, for every 5 or 6 contacts you make, you should get one booking.

✓_____

How many "asks" do I need to do to get to ◆____?

✓_____ X _____ = 👄_____

(6 times the number of bookings I need ◆ is the number of "asks" I need to do 👄)

This can seem like a big number, but remember:

- Everyone _you know_ knows 10 people you don't.
- This will be happening over the next several months
- If you start with 10 people you DO know, they can lead you to the rest if you do your part.

👄_____ total calls in the next ●_____weeks = #_____ calls per week

Now ~ you choose how many days a week you are going to make these calls. ____

#_____ of calls ÷ _____ days per week = _____ calls per day

I will persist without exception! 👄