

# My Monthly Sales Goal Tracking Sheet

"Give yourself something to work toward. Constantly. A good goal is like a strenuous exercise - it makes you stretch." - Mary Kay Ash

Name: \_\_\_\_\_

Month: \_\_\_\_\_

I'm Saving For:

I Need To Profit:

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The Retail Amount I Need to Sell:

(Include the tax in your profit total)

Projected Breakdown: 50% Wholesale: \_\_\_\_\_

5% Section 2/ Supplies: \_\_\_\_\_

5% MK Events/PCP: \_\_\_\_\_

40% Profit: \_\_\_\_\_

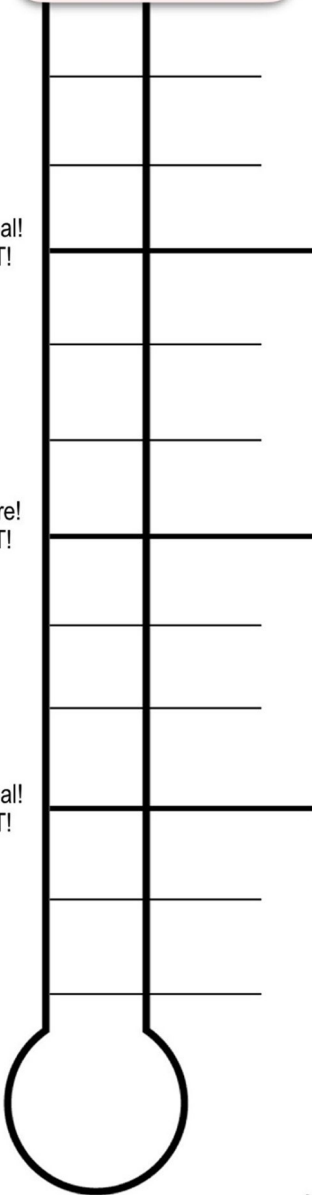
**Ready. Set.  
GOAL!**




3/4 of my Goal!  
I CAN DO IT!

Halfway There!  
I CAN DO IT!

1/4 of my Goal!  
I CAN DO IT!



A Picture of My Goal!

It's amazing how our focus and commitment increases when we are working towards something of value! Your goal this month could be something you wouldn't normally purchase for yourself with your family budget, a weekend vacation, a new pair of cute shoes, a new outfit, a new grill, the payment of a household bill, or a family in need. When you're really excited to accomplish a goal, you'll always find a way. If you don't, it's easy to let circumstances and excuses get in the way!

Total Wholesale Orders Placed This Month  
50% of your sales:

An average of \$600/month = STAR CONSULTANT!!