



Blessed BEELEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR



AUGUST 2021
UNIT NEWSLETTER

JULY RESULTS

Golden Girls



JOSIE KNITTER



MARTY WOODS

POWERED BY



Pink ACHIEVERS



Josie Knitter



Marty Woods



Sherry Rumel



Shaunta Scott



Cheryl Davis



Cindy Spray



Chris Sekunna



Christi Rossi

WELCOME new consultants



CHRIS
KILLINGSWORTH

PROUD RECRUITER:
RUBY KILLINGSWORTH



GRETCHEN
PARTINGTON

PROUD RECRUITER:
CHRISTI ROSSI



CINDY
SPRAY

PROUD RECRUITER:
CHRISTI ROSSI



all of these consultants are
on-target to achieve the Fall
& Year-Long Consistency
Challenges!

Earn your Powered by
PINK jewelry this month
by placing a \$600
(cumulative) wholesale
order!

BEEZ Teams of Teams

JULY 2021

Top 5 Teams

1. Zory's Brilliant Resilient Bees \$2,453.50
2. Ruby's Glamorous Monkeys \$1,512.50
3. Wendy's Outstanding Women \$1,315.00
4. Luz's Determined Divas \$923.00
5. Pauline Doan's Team \$643.50



RIISING RED RUMBLE

SEPTEMBER 8, 2021
6:00PM CT | 7:00PM ET



ALL **RED JACKETS** are invited to this exclusive monthly zoom call! End the month officially in **RED** (with 3+ active team members) for your invite.



2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORMS!

EARN YOUR SPOT AT THE AFTER PARTY!

All **REDS** who end the month with 2+ new Great Start Qualified team members on their Team of Teams OR 5 new total agreements on their team of teams will be invited to stay on for an exclusive after party to celebrate & learn with the top of the top!



EARN YOUR BEEZ BUZZ BOX!

- EARN YOUR EXCLUSIVE BEEZ BUZZ BOX EACH MONTH YOU ARE OFFICIALLY A **RED JACKET** WITH 3 OR MORE ACTIVE TEAM MEMBERS
- EARN AN ENHANCED BEEZ BUZZ BOX (INCLUDES A FULL-SIZE PRODUCT GIFT) WHEN YOU AND YOUR TEAM ACHIEVE **TEAM \$2000** IN THE MONTH
- THE **#1 RED JACKET** FOR THE MONTH (WITH HIGHEST TEAM + PERSONAL PRODUCTION) WILL EARN AN EXTRA SPECIAL SURPRISE IN HER BUZZ BOX!

Red Jacket Leaders



Zory Hall

TEAM LEADER

- | | |
|---------------------|-----------------|
| Shemay Castro | Candi Treat* |
| Janel Mills | Joann Castanon* |
| Ivonne Bachar | Penny Rivera* |
| Irene DeJesus | Janet Reinalda* |
| Sheila Hamerlin | |
| Bette-Jean Bertram* | |
| Christina Hauck* | |



Ruby Killingsworth

STAR TEAM BUILDER

- | | |
|---------------------|------------------|
| Jolene Chapman | Dae Harvey* |
| Chris Killingsworth | Mckenzie Rivera* |
| Shaunta Scott | |
| Jessica Mastny* | |
| Brittany Havacek* | |
| Shaquita Paterson* | |



Luz Melendez

STAR TEAM BUILDER

- | | |
|------------------|-----------------------|
| Cheryl Davis | JoElly Torres-Duncan* |
| Dolores Guzman | Karen Riley* |
| Kimberlie Jones | Norma Pagan* |
| Olga Flores* | |
| Sandra Zavala* | |
| Lillian Hillman* | |



*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

CAREER PATH

DIQ
10+ active team members
Committed to debuting as a Sales Director in 1-4 months

Elite Team Leader
8+ active team members or 5 active + 1 personal RED

Team Leader
5-7 active team members

Star Team Builder
3-4 active team members

Senior Consultant
1-2 active team members

SENIOR CONSULTANTS

Pauline Doan

- Jackie Miller
- Teresa Weiler
- Clarice Ellis*

Jenein Hamilton

- Kammi Berry

Wendy Prince

- Josie Knitter
- Caren Zeiger*
- Judi Murphy*

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

QUARTER ONE STAR CONSULTANT TRACKING

Quarter 1 : June 16, 2021 – September 15, 2021

NAME	CONTEST POINTS	left for:				
		SAPPHIRE	RUBY	DIAMOND	EMERALD	PEARL
Christi Rossi	7,173	★	★	★	★	★
Marty Woods	3,168	★	★	★	432	1,632
Josie Knitter	2,326	★	74	674	1,274	2,474
Sherry Rumel	2,210	★	190	790	1,390	2,590
Zory Hall	1,816	★	584	1,184	1,784	2,984
Cheryl Davis	1,416	384	984	1,584	2,184	3,384
Mary Hanneman	1,159	641	1,241	1,841	2,441	3,641
Shaunta Scott	1,053	747	1,347	1,947	2,547	3,747
Susann Pool-Vega	923	877	1,477	2,077	2,677	3,877
Gayle Yenzler	850	950	1,550	2,150	2,750	3,950
Chris Sekunna	803	997	1,597	2,197	2,797	3,997
Julie Tussing	763	1,037	1,637	2,237	2,837	4,037
Diana Barry	735	1,065	1,665	2,265	2,865	4,065
Ruby Killingsworth	712	1,088	1,688	2,288	2,888	4,088
Tolori Sherod	616	1,184	1,684	2,284	2,884	4,184
Cindy Spray	610	1,190	1,790	2,364	2,990	4,190

YTD COURTS



Queen of Sales
Josie Knitter
 \$2,559



**Queen of Sharing
 Your Name Here!**

TOP TEN

- 1 Josie Knitter \$2,559
- 2 Marty Woods \$2,094
- 3 Sherry Rumel \$1,914
- 4 Cindy Spray \$1,541
- 5 Shaunta Scott \$1,348
- 6 Chris Sekunna \$1,195
- 7 Cheryl Davis \$1,176
- 8 Zory Hall \$867
- 9 Ruby Killingsworth \$766
- 10 Jackie Miller \$594

TOP TEN

- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8
- 9
- 10

AUGUST 2021 CASH CONTEST

AUGUST 1-31, 2021

WHEN WE COMPLETE 30 SHARES

I'm giving away... **\$100**

WHEN WE HAVE 10 NEW UNIT MEMBERS

I'm giving away... **\$150**

WHEN WE HAVE 20 NEW UNIT MEMBERS

I'm giving away... **\$300**

The Beauty Consultant who interviewed the CASH DRAWING WINNER will also get **\$100 surprise product bundle** from Christi!!!!

GUESTS GET **5 ENTRIES** into the CASH drawing if they sign their agreement!



POWER UP YOUR

Sales

Earn gorgeous gifts for working your business in August!



Earn your Bee Card Clutch Pre-Power prize with **\$300** wholesale by the 15th.

Earn your Power of PINK Bracelet with **\$600** wholesale in August.



Earn a SURPRISE Holiday product (valued at \$28) EARLY with **\$1000** wholesale in August OR be a Golden Girl with 5 new Teammates!



what could it be???

Contest dates: July 1-October 31, 2021

\$1000 CASH

Your name will be entered to win **\$500 CASH** after listening to the Mary Kay business opportunity then answering a few questions for feedback!

\$500 Cash Drawing for Consultants

+

\$500 Cash Drawing for Customers

Star Party

All Quarter 1 Star Consultants are invited to an Axe-Throwing Star Party!

ALL Star Consultants are invited to attend (\$25/person)
Emerald & Pearl Stars attend for FREE!

Location:
Wise Axe
1220 Biscayne Blvd #G
DeLand, FL 32724

Saturday, September 18th
5:00pm

A1 CLUB ACHIEVERS



HAPPY BIRTHDAY

- 1 Shaunta Scott
- 2 Jackie Costello
- 6 Luz Melendez
- 7 Folami Hokulani
- 14 David Rogowski
- 16 Jolene Chapman
- 16 Teresa Messerschmidt
- 17 Cynthia Johanson
- 19 Tia Harris
- 27 Julie Tussing

HAPPY MK ANNIVERSARY

- Tyredda Doward 1 year
- Shannalee Millsap 1 year
- Wendy Prince 2 years

- Cheryl Davis
- Pauline Doan
- Zory Hall
- Mary Hanneman
- Ruby Killingsworth
- Josie Knitter
- Luz Melendez
- Christi Rossi
- Sherry Rumel
- Shaunta Scott
- Marty Woods
- Prebble Bonett
- Shemay Castro
- Jolene Chapman
- Chris Killingsworth
- Jackie Miller
- Brittany Rider
- Chris Sekunna
- Cindy Spray

UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). **You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".**

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totaling \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW** "Active" Status (A1) and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1



Blessed BeLieverz



Christi Rossi
212 HAVERFORD CT
DEBARY, FL 32713



FULFILLING A MILLION
DREAMS IN OUR
MILLION DOLLAR YEAR!



To the Fabulous:

