



Blessed

BEEELIEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR



OCTOBER 2023
UNIT NEWSLETTER

SEPTEMBER RESULTS



Happy Hour



WELCOME new consultants

HAPPY HANGOUT!
AUGUST & SEPTEMBER
HAPPY HOUR ACHIEVER!

Cynthia D'Andrea



CYNTHIA WILL BE TREATED TO A HAPPY HANGOUT WITH CHRISTI IN INDIANA!

HAPPY HOUR
TRAINING - INSPIRATION - RECOGNITION - FUN
SEPTEMBER ACHIEVER!

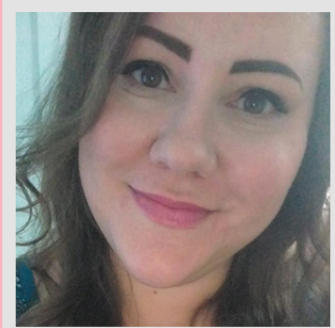
Cynthia D'Andrea

Consultant Qualification
(complete of least 1)
1 Personal Team Building Medal (3 or more new team members signed)
2 Team \$2,000 (You + at least 1 team member ordering \$2,000 wholesale total)
3 \$650 personal wholesale & 1 new team member signed

HAPPY HOUR
TRAINING - INSPIRATION - RECOGNITION - FUN
SEPTEMBER ACHIEVER!

Ada Anderson

Consultant Qualification
(complete of least 1)
1 Personal Team Building Medal (3 or more new team members signed)
2 Team \$2,000 (You + at least 1 team member ordering \$2,000 wholesale total)
3 \$650 personal wholesale & 1 new team member signed



JAIMIE LAWRENCE

PROUD SPONSOR
CHRISTI ROSSI



BARBARA PAWLEY

PROUD SPONSOR
CYNTHIA D'ANDREA



AUDREY SYLVAIN

PROUD SPONSOR
LYNELLE COLON



soar like never before

ACHIEVERS



Sandra Swarts*



Ada Anderson



Cheryl Davis



Marty Woods



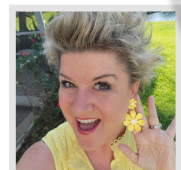
Josie Knitter*



Christian Cisneros*



Cynthia D'Andrea



Christi Rossi*



soar like never before
MARY KAY



ACHIEVE THE YEARLONG CONSISTENCY CHALLENGE BY COMPLETING THE SOAR LIKE NEVER BEFORE CHALLENGE FOR 12 MONTHS, AND EARN THIS CUSTOM MARY KAY WATCH THAT FEATURES A MOTHER-OF-PEARL FACE AND THE MARY KAY LOGO. YOU'LL ALSO FIND MARY KAY ASH'S SIGNATURE ETCHED ON THE BACK!

*Completed
Year-Long Consistency
Challenge



HAPPY HOUR
TRAINING - INSPIRATION - RECOGNITION - FUN



Consultant Qualification
(complete of least 1)
1 Personal Team Building Medal (3 or more new team members signed)
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Director Qualification
(complete of least 1)
1 4 or more Unit Great Start Qualified
2 10 or more new Unit Agreements
3 Personal Gold Medal

First Wednesday of every month
12pm CST | 1pm EST
Zoom ID will be sent to you upon completion of qualifications

Blessed BeelieverZ *September* TOP TEAMS



Ada Anderson's Team
\$3,550.50



Marty Wood's Team
\$1,182



Cynthia D'Andrea's Team
\$1,169



Luz Melendez's Team
\$673



STEP INTO Red!

Cue the confetti & celebrate! When you step into your **RED Jacket** for the first time, you will earn the BeeZ Buzz Box & Red Jacket Packet!

YOU'RE INCREDIBLE!

BEEZ BUZZ BOX

RED JACKET = 3-4 ACTIVE PERSONAL TEAM MEMBERS

RISING RED RUMBLE

RISING RED RUMBLE

OCTOBER 11, 2023
6:00PM CT | 7:00PM ET

Join us on ZOOM

ALL **RED JACKETS** are invited to this exclusive monthly zoom call!

Special Guest
Million \$ Sales Director
Mary Kathryn King

2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORMS!

Red Jacket Leaders



Ada Anderson
STAR TEAM BUILDER

- Jodie Cooper
- Angelita Mosley
- Christian Cisneros
- Susan Miller
- LaShelle Furr*
- Jeanie Gigon*
- Faith Johnson*
- Katrina Sergent*
- Tammy Tibbs*



Janel Mills
STAR TEAM BUILDER

- Cynthia Reyes
- Giselle Torres
- Wendy Chacon
- Janelle Quinones Ricci
- Rose Acosta*
- Avelina Diaz*
- Shonda Johnson*
- Viviana Lopez*
- Cecilia Mills*
- Magda Benavides*
- Aida Rivera*
- Jennifer Flores*
- Milagros Vazquez*
- Christina Alverio*
- Katherine Blix*
- Sharon Brown*
- Kenia C. Felix*
- Jaytza M. Matos Denizac*
- Maria C. Matos Rubio*

***Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege**

CAREER PATH DIQ

10+ active team members
Committed to debuting as a Sales Director in 1-4 months

Elite Team Leader

8+ active team members or
5 active + 1 personal RED

Team Leader

5-7 active team members

Star Team Builder

3-4 active team members

Senior Consultant

1-2 active team members

SENIOR CONSULTANTS

Cynthia D'Andrea

- Rachel Paine
- Stephanie Patel*
- Heather Neugart*
- Barbara Pawley*

Luz Melendez

- Cheryl Davis
- Olga Flores*
- Josephine Santiago*
- Esmirna Reyes*

Marty Woods

- Sheri Kelly
- Lisa Strauser
- Marie Hendry*
- Libby Wyrick*
- May Benito*

Lynelle Colon

- Brenda Carbajal
- Evangelina Morales
- Mary Beth Robbins-Hall
- Stacey Shrimplin-Kaser
- Kenia Rivers
- Karen Serrano*
- Mechelle Galloyet-Mcdonald*
- Evelyn Pagan*
- Heather Kostura*

Zory Hall

- Irene De Jesus
- Janel Mills
- Janet Reinalda*
- Ivonne Bachar*
- Shemay Castro*
- Heather Burch*

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STEP INTO Red!

Cue the confetti & celebrate! When you step into your **RED Jacket** for the first time, you will earn the BeeZ Buzz Box & Red Jacket Packet!

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BEEZ BUZZ BOX

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QUARTER TWO STAR CONSULTANT TRACKING

September 16 - December 15, 2023

MARY KAY Star Consultant Program
sept. 16 - dec. 15, 2023

As a Rising Star You can earn exciting prizes and experiences in the Star Consultant Program while building your Mary Kay business. Here's a small selection of featured prizes this quarter that check the Star Consultant Program Boutique website for even more rewards. And don't forget! The achievements you enjoy through the Star Consultant Program can help you earn rewards in other Mary Kay programs, so keep reaching for the stars!

pearl	pearl
Dyson Cord Stick Cordless Vacuum \$499.99	65" 4K UHD TV With HDR+ Cable \$699.99
Tyson Bellini Small Waffle Maker \$49.99	Nautilus USA Upright Bike \$499.99
pearl	pearl
Turni Wipeable Just in Case Backpack Backpack \$49.99	Vera Bradley Clima Satchel - Ruby Color \$49.99
Cin The Sparker 1" Ceramic Flat Iron \$49.99	Oneida 45-Piece Modern Avenue Flatware Set \$49.99
emerald	diamond
Amazon Smart Thermostat With Alexa \$129.99	Royal Cut Eye Sunglasses - Dark Havana \$49.99
Cuisinart 15-Piece Stainless Steel Hollow Handle Cookware Block Set \$129.99	Kalorik Cordless Electric Hand Mixer \$49.99
ruby	sapphire
Rachael Ray Cucina 4-Piece Bakeware Set \$49.99	Naoh PearlFront-To-Back Hoop Earrings - Gold \$49.99
Reckon Dash Portable Garment Steamer \$49.99	Beckham 3-Quart Mount French Press \$49.99
Kurt Singer Multi Cardholder \$49.99	MacKenzie-Childs County Chen Lush Tote \$49.99

On Target Q2 STAR CONSULTANTS
September 16, 2023 - December 15, 2023
As of October 6th!

 Christi Rossi Total: \$2,210.50 Needed for Ruby: \$189.50	 Sandra Swarts Total: \$830 Needed for Star: \$970	 Josie Knitter Total: \$674 Needed for Star: \$1,126	 Rachel Paine Total: \$603 Needed for Star: \$1,197
 Jodie Cooper Total: \$564.50 Needed for Star: \$1,235.50	 Gayle Yenzler Total: \$448 Needed for Star: \$1,352	 Cynthia D'Andrea Total: \$333 Needed for Star: \$1,467	 Lisa Strauser Total: \$328 Needed for Star: \$1,472
 Kathy White Total: \$287 Needed for Star: \$1,513	 Chris Sekunna Total: \$269 Needed for Star: \$1,531	<i>Blessed Believerz</i>	

soar like never before

YTD COURTS



Queen of Sales
Josie Knitter

\$7,850



Queen of Sharing
Ada Anderson

2Q

TOP TEN

- Josie Knitter \$7,850
- Sandra Swarts \$5,454
- Cynthia D'Andrea \$4,675
- Christian Cisneros \$4,294
- Jodie Cooper \$3,374
- Cheryl Davis \$2,516
- Martha Woods \$2,514
- Maria Irizarry \$2,171
- Ada Anderson \$2,021
- Janel Mills \$1,838



celebrate **OCTOBER**

YOUR TRUE COLORS!



ACHIEVE THIS DREAMY, MULTICOLORED SCARF WITH YOUR \$600+ CUMULATIVE WHOLESALE ORDER IN OCTOBER!

soar like never before

soar like never before
MARY KAY

Special Recognition & drawings for those who achieve \$600+ by the 15th



Crystal Trojanowski
NATIONAL SALES DIRECTOR

WHEN YOU HAVE \$300+ WHOLESALE IN BY THE 15TH YOU WILL BE INVITED TO HEAR FROM NATIONAL SALES DIRECTOR CRYSTAL TROJANOWSKI AS SHE HELPS YOU CONTINUE SOARING TO YOUR DREAMS THIS SEMINAR YEAR!

TUESDAY OCTOBER 17TH
6:30 PM PST. 7:30 PM MST
8:30 PM CST. 9:30 PM EST
ON ZOOM

SOARING HIGHER
Pay Per Page \$600+ by the 15th

CONSISTENCY CLUB

PLACE YOUR \$600+ ORDER BY THE 15TH EACH MONTH
JULY 2023 - JUNE 2024
AND YOU'LL BE ENTERED FOR OUR END OF SEMINAR YEAR GRAND PRIZE DRAWINGS!

ONE \$500 DRAWING
FIVE - \$200 DRAWINGS
FIVE - \$100 DRAWINGS

Great Start BOOTCAMP

MONDAYS @7:15 - 8:00PM ET

This is training for new consultants still in their Great Start Period

BY INVITE ONLY



BOSS

THE BEEZ

It Factor

IT FACTOR
15 Faces
5 Career Chats
\$650 wholesales order

IT FACTOR ELITE
30 Faces
10 Career Chats
\$1000 wholesales order
1 New Team Member

IT GIRL
45 Faces
15 Career Chats
\$1200 wholesales order
2 New Team Members

HOLY IT
60 Faces
25 Career Chats
\$1500 wholesales order
3 New Team Members (Bronze Medal)



Build your Bracelet!

earn charms every time you:

- add a Great Start Qualified Team Member
- earn a Teambuilding Medal (Bronze, Silver, or Gold)

AND! Receive an actual medal when you earn a teambuilding medal in the month!



JOIN US FOR OUR

Million \$ Movers & Shakers

HELD ON SEPTEMBER 4TH @ 6:30-8:00PM ET

AT THE MAKE YOUR MARK
247 W VOORHIS AVE | DELAND, FL 32720



BOSS

JOIN US FOR OUR

MEET UP MONDAY

RIGHT AT YOUR FINGERTIPS EVERY

MONDAY @6:30-7PM ET

THIS IS FULL CIRCLE TRAINING NECESSARY FOR YOUR BUSINESS

Pop this on your schedule, set your alarm

I CAN'T WAIT TO SEE YOU!

Held on beez1 zoom (all lowercase)



BOSS



OCTOBER 2023 - BLESSED BEELEVERZ

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 SUBMIT	2 MILLION \$ MOVERS & SHAKERS @ 6:30PM 100 E New York Ave, Studio 103 Deland, FL 32724 zoom id: beez1 (all lowercase)	3	4 HAPPY HOUR ZOOM 1:00pm EST on ZOOM must qualify to attend	5 DREAM BIG! Q & A EVENT ON ZOOM 7PM CST 8PM EST	6 Forever Fall Advance in French Lick, IN	7 Pastries & Pampering @ 12pm (@ Vision & Heels 100 E New York Ave, Studio 103 Deland, FL 32724 RSVP & Guest required to attend)
8 SUBMIT	9 Meet Up Monday 6:30-7:00pm EST on ZOOM Zoom: beez1 Great Start Bootcamp 7:15-8:00pm EST by invitation only zoom link will be texted/added to you	10	11 RISING RED RUMBLE @ 10:00 EST / 8:00 CST REDs are invited to attend WINNING WEDNESDAY @ 10:57 7:30 CST zoom id: 337296173 PW: shine	12 DREAM BIG! EMPOWERED BY PINK MARKETING EVENT ON ZOOM 7PM CST 8PM EST	13	14
15 Payday SUBMIT	16 Meet Up Monday 6:30-7:00pm EST on ZOOM Zoom: beez1 Great Start Bootcamp 7:15-8:00pm EST by invitation only zoom link will be texted/added to you	17 Pre-Soar Prize Zoom 10PM ET must qualify to attend WINTER PCP enrollment deadline	18	19 DREAM BIG! Q & A EVENT ON ZOOM 7PM CST 8PM EST	20	21
22 SUBMIT	23 Meet Up Monday 6:30-7:00pm EST on ZOOM Zoom: beez1 Great Start Bootcamp 7:15-8:00pm EST by invitation only zoom link will be texted/added to you	24	25 Power Hour Booking @ 5:00pm EST Zoom 954-240-6092 WINNING WEDNESDAY 8:00EST 7:30 CST zoom id: 337296173 PW: shine	26 DREAM BIG! EMPOWERED BY PINK MARKETING EVENT ON ZOOM 7PM CST 8PM EST	27 Lunch with NSDE Joanie Martin 6-8pm @ the Mt Dream Centre must qualify to attend	28 Making the Magic Happen Fall Advance 9am-5pm must register to attend
29 SUBMIT	30 Meet Up Monday 6:30-7:00pm EST on ZOOM Zoom: beez1 Great Start Bootcamp 7:15-8:00pm EST by invitation only zoom link will be texted/added to you	31	1	2	3	4

A1 CLUB ACHIEVERS



Christian Cisneros
Sandra Swarts
Ada Anderson
Cynthia D'Andrea
Josie Knitter
Cheryl Davis
Martha Woods
Jodie Cooper
Rachel Paine
Gayle Yenzler
Chris Sekunna
Maria Irizarry
Lisa Strauser

Pauline Doan
Jenein Hamilton
Sherry Rumel
Sheri Kelly
Beverly Brown
Janel Mills
Prebble Bonett
Susan Miller
Angelita Mosley



OCTOBER CELEBRATIONS!



HAPPY BIRTHDAY



Ivy Thomas
Karen Cyrankowski
Karen Serrano
Zory Hall
Sabrina Yocum
Sara Thornton
Julia Fink
Janet Reinalda
Cherri Gaglione

HAPPY MK ANNIVERSARY

Christi Rossi
Pauline Doan
Cheryl Davis
Julia Fink
Irene De Jesus
Maria Ramos
Mary Beth Robbins-Hall
Gretchen Partington
Janelle Quinones Ricci
Heather Watson
Stephanie Lindberg



UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totally \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW** "Active" Status (A1) and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

Christi Rossi

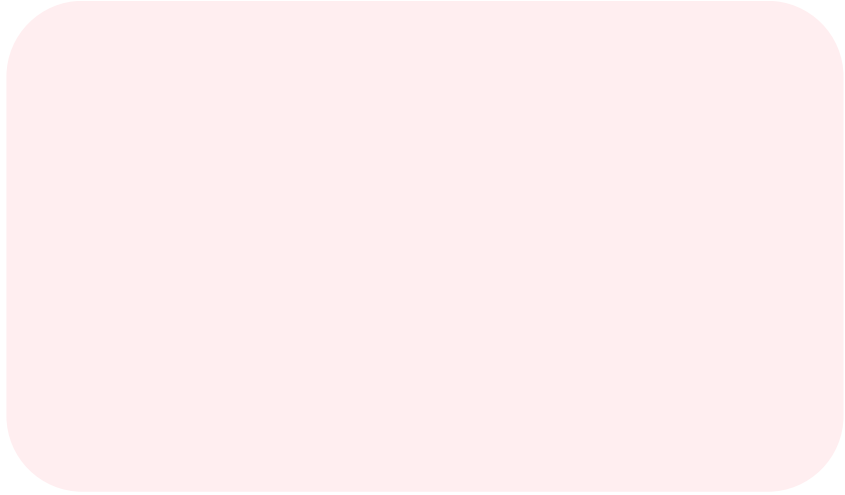
212 HAVERFORD CT
DEBARY, FL 32713

**8 OUT OF THE GATE PROMOTION EXTENDED
UNTIL JUNE 30, 2024!**



- Must be active
- Must finish with 24 active team members
- Must qualify in one, two, three or four months
- \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
- \$4,000 minimum team wholesale each month
- DIQs may contribute up to \$3,000 in personal wholesale **BOSS**

To the Fabulous



DIRECTORS IN QUALIFICATION



ELITE TEAM LEADERS



TEAM LEADERS



STAR TEAM BUILDERS



Ada Anderson Janel Mills

SENIOR CONSULTANTS



Cynthia D'Andrea Pauline Doan Jill Leary Luz Melendez Marty Woods Lynelle Colon Zory Hall

Blessed Believerz

