



Blessed BEELEEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR



JANUARY 2022
UNIT NEWSLETTER

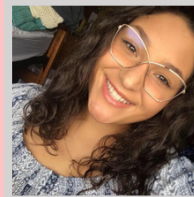
DECEMBER RESULTS

Golden Girls



KAREN
SCHINDELL

WELCOME new consultants



LUCIA
D'ANDREA

PROUD RECRUITER:
CHRISTI ROSSI



KAREN
SCHINDELL

PROUD RECRUITER:
CHRISTI ROSSI



MEKESHIA
SANCHEZ

PROUD RECRUITER:
CHRISTI ROSSI



GLORIA
NICHOLS

PROUD RECRUITER:
CHRISTI ROSSI

POWERED BY

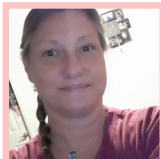
Pink ACHIEVERS



Karen Schindell



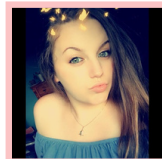
Chris Sekunna



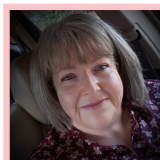
Connie Totman



Josie Knitter*



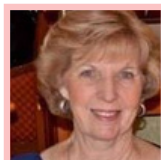
Courtney Ford



Jill Leary



Cheryl Davis*



Gloria Nichols



Marty Woods*



Lynelle Colon



Christi Rossi*



* achieved the Fall & On-Target for the Year-Long Consistency Challenges!

Earn your Powered by PINK jewelry this month by placing a \$600 (cumulative) wholesale order!



BEEZ Teams of Teams

DECEMBER 2021

Top Teams

1. Lynelle's Amazing Bee AchieverZ \$2,692.50
2. Zory's Brilliant Resilient Bees \$1,241.50
3. Luz's Determined Divas \$692.25



RISING RED RUMBLE

FEBRUARY 9, 2022
6:00PM CT | 7:00PM ET



Featuring NSD Diane Mentiply

ALL **RED JACKETS** are invited to this exclusive monthly zoom call! End the month officially in RED (with 3+ active team members) for your invite.



2 AMAZON GIFT CARDS WILL BE GIVEN AWAY EACH MONTH - GET ENTERED TO WIN! WHEN YOU'RE IN THE TOP 10 BASED ON THE RECOGNITION FORM!



EARN YOUR BEEZ BUZZ BOX!

- EARN YOUR EXCLUSIVE BEEZ BUZZ BOX EACH MONTH YOU ARE OFFICIALLY A **RED JACKET** WITH 3 OR MORE ACTIVE TEAM MEMBERS
- EARN AN ENHANCED BEEZ BUZZ BOX (INCLUDES A FULL-SIZE PRODUCT GIFT) WHEN YOU AND YOUR TEAM ACHIEVE **TEAM \$2000** IN THE MONTH
- THE **#1 RED JACKET** FOR THE MONTH (WITH HIGHEST TEAM + PERSONAL PRODUCTION) WILL EARN AN EXTRA SPECIAL SURPRISE IN HER BUZZ BOX!

Red Jacket Leaders



Lynelle Colon

ELITE TEAM LEADER

- Maria Ramos
- Teresa Ferreira
- Terry-Luz Cruz*
- Evangelina Morales
- Charlynn Porter*
- Connie Tatman
- Lily Velazquez
- Jessica Bellville
- Clarissa Bonilla*
- Ariel Bradford*
- Brenda Carbajal
- Celene Ennevor*
- Mechelle Gallyot-McDonald
- Monica Landreneau*
- Margaret Martinez*
- Betzaida Mercado*
- Evelyn Pagan
- Aimee Portes*
- Evelyn Potter*
- Lucy Rodriguez*
- Marylce Rodriguez*
- Rossane Rodriguez*
- Zeneida Santana*
- Carissa Wilson*
- Brenda Ramos*
- Mary Beth Robbins-Hall*
- Sarah Mullins*
- Lisa Sexton*
- Colleen Cloke*
- Marisol Suarez*



Zory Hall

STAR TEAM BUILDER

- Shemay Castro
- Janel Mills
- Diana Alvarado
- Sheila Hamberlin*
- Ivonne M. Bachar*
- Irene De Jesus*
- Penny Rivera*
- Bette-Jean Bertram*
- Christina Hauck*
- Candi Treat*
- Joann Castanon*
- Janet Reinalda*

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

CAREER PATH

DIQ

10+ active team members
Committed to debuting as a Sales Director in 1-4 months

Elite Team Leader

8+ active team members or 5 active + 1 personal RED

Team Leader

5-7 active team members

Star Team Builder

3-4 active team members

Senior Consultant

1-2 active team members

SENIOR CONSULTANTS

Cheryl Davis

- Shannon Myers
- Minnie Bryant*
- Darlene Gwinnett*
- Folami Hokulani*

Pauline Doan

- Jackie Miller
- Teresa Weiler
- Clarice Ellis*
- Terri Shurdom*
- Nathalia Smith*

Luz Melendez

- Cheryl Davis
- Dolores Guzman
- Kimberlie Jones*
- Olga Flores*

Susann Pool-Vega

- Gina Pinkham

Marty Woods

- Lisa Strauser
- Sheri Kelly

Wendy Prince

- Josie Knitter
- Caren Zeiger*

Lily Velazquez

- Juliette Santiago
- Alinah Torres*
- Lindsey Walton*
- Alexander Howard*
- Julybeth Velez*
- Marissa Rivera*

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

QUARTER THREE STAR CONSULTANT TRACKING

Quarter 3 : December 16, 2021 - March 15, 2022

NAME	CONTEST POINTS	left for:				
		SAPPHIRE	RUBY	DIAMOND	EMERALD	PEARL
Sarah Robinson	3,603.50	★	★	★	★	1,196.50
Josie Knitter	1,841.50	★	558.50	1,158.50	1,758.50	2,958.50
Karen Schindell	1,836.20	★	563.80	1,163.80	1,763.80	2,963.80
Lynette Testerman	1,801	★	599	1,199	1,799	2,999
Christi Rossi	1,126.50	673.50	1,273.50	1,873.50	2,473.50	3673.50
Cheryl Davis	914.75	885.25	1,485.25	2,085.25	2,685.25	3885.25
Jill Leary	791.80	1,008.20	1,608.20	2,208.20	2,808.20	4008.20
Connie Totman	650	1,150	1,750	2,350	2,950	4150
Lucia D'Andrea	624	1,176	1,776	2,376	2,976	4176
Sherry Rumel	557	1,243	1,843	2,443	3,043	4243
Courtney Ford	528.50	1,271.50	1,871.50	2,471.50	3,071.50	4271.50
Shemay Castro	398	1,402	2,002	2,602	3,202	4402
Patricia Cox	350	1,450	2,050	2,650	3,250	4450
Jackie Miller	303	1,497	2,097	2,697	3,297	4497
Evelyn Pagan	297	1,503	2,103	2,703	3,303	4503
Evangelina Morales	276.50	1,523.50	2,123.50	2,723.50	3,323.50	4523.50

YTD COURTS



Queen of Sales
Marty Woods
\$16,179



Queen of Sharing
Lynelle Colon

TOP TEN

- 1 Marty Woods \$16,179
- 2 Josie Knitter \$14,208
- 3 Cheryl Davis \$9,656
- 4 Jill Leary \$9,099
- 5 Sherry Rumel \$8,230
- 6 Chris Sekunna \$7,410
- 7 Lynelle Colon \$7,354
- 8 Lisa Strauser \$7,214
- 9 Mary Hanneman \$6,729
- 10 Zory Hall \$6,351

TOP TEN

- 1 Lynelle Colon 5Q
- 2 Marty Woods 4Q
- 3 Ruby Killingsworth 1Q
- 4 Cheryl Davis 1Q
- 5
- 6
- 7
- 8
- 9
- 10

January 2022 consultant DOUBLE THE PRIZES! CASH GIVEAWAY!

WHEN WE COMPLETE
30 SHARES
I'M GIVING AWAY

WHEN WE HAVE
10 NEW
I'M GIVING AWAY

WHEN WE HAVE
20 NEW
I'M GIVING AWAY

\$200 | **\$300** | **\$600**

Get an entry into the CA\$H giveaway for EVERY INTERVIEW GUIDE (front & back completed) you turn into Christi!

Sign your agreement (new Beauty Consultants) and get an entry into the drawing!

New Beauty Consultants who become Great-Start Qualified in December will get 5 extra entries into the CA\$H drawing!

*Interview Guides must be turned into Christi WITH ALL QUESTIONS ANSWERED to count for the contest. Email completed guides to christirossimk@gmail.com



Build your Bracelet!

earn CHARMS
every time you:

add a Great-Start Qualified Team Member

earn a Teambuilding Medal (Bronze, Silver, or Gold)



Monthly Giveaway!

Get an entry into our monthly blanket giveaway when:

- you promote yourself up the career path! (1 entry for every promotion in the month)
- you recruit a new team member (1 entry for every new team member)
- you bring in a new Personal Qualified Team Member (5 entries!)

At the end of the month we'll do a drawing for one lucky winner to get this adorable, cozy MK throw blanket!



January Items Sold Challenge

When our Unit sells 800 items in January - 1 person will win the ENTIRE NEW Spring Line (\$267 retail value).

Please post your items sold in our Facebook group to be entered to win! * Contest sheet due by Tuesday, February 1

Sell 30 Items, \$300 wk=	Sell 60 Items, \$600 wk=	Sell 90 Items, \$900 wk=	Sell 120 Items, \$1200 wk=
1 NEW Spring Product	2 NEW Spring Products + Jan. Pink Power Jewelry	3 NEW Spring Products + Jan. Pink Power Jewelry	4 NEW Spring Products + Jan. Pink Power Jewelry

1	31	61	91
2	32	62	92
3	33	63	93
4	34	64	94
5	35	65	95
6	36	66	96
7	37	67	97
8	38	68	98
9	39	69	99
10	40	70	100
11	41	71	101
12	42	72	102
13	43	73	103
14	44	74	104
15	45	75	105
16	46	76	106
17	47	77	107
18	48	78	108
19	49	79	109
20	50	80	110
21	51	81	111
22	52	82	112
23	53	83	113
24	54	84	114
25	55	85	115
26	56	86	116
27	57	87	117
28	58	88	118
29	59	89	119
30	60	90	120

Wholesale Orders: _____

Wholesale- Cumulative amount of orders between _____

POWER UP YOUR

Team building!

JANUARY - MARCH 2022

EARN THIS THREE-STRAND GOLD & PINK PEARL BRACELET WHEN YOU:

- ✓ \$600 WHOLESALE IN JAN
- ✓ \$600 WHOLESALE IN FEB
- ✓ \$600 WHOLESALE IN MAR
- ✓ ADD 3 NEW GSQ JAN - MAR



PINK

A1 CLUB ACHIEVERS

Patricia Cox
 Cheryl Davis
 Courtney Ford
 Josie Knitter
 Jill Leary
 Evelyn Pagan
 Sherry Rumel
 Karen Schindell
 Connie Totman
 Jessica Bellville
 Brenda Carbajal
 Shemay Castro
 Lynelle Colon
 Jackie Costello
 Tyredda Doward

Mechelle Gallyot-McDonald
 Zory Hall
 Jenein Hamilton
 Mary Hanneman
 Ruby Killingsworth
 Carri Malatesta
 Teresa Messerschmidt
 Evangelina Morales
 Gloria Nichols
 Chris Sekunna
 Julie Tussing
 Lily Velazquez
 Marty Woods
 Christi Rossi

FEBRUARY CELEBRATIONS!



HAPPY BIRTHDAY

Lisa Sexton	Annette Hatch
Mikayla Smith	Sheri Kelly
Jenein Hamilton	Elizabeth Butcher
Prebble Bonnett	Kimberlie Jones
Darlene Gwinnett	Marty Woods
	Lois Sevcech

HAPPY MK ANNIVERSARY

Zeneida Santana	2
Sarah Mullins	1
Sherry Rumel	1
Joann Castanon	1

UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totally \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW** "Active" Status (A1) and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

Directors-in-Recognition

Elite Team Leaders

Team Leaders

Star Team Builders

Senior Consultants

Blessed BeLieverZ

offering sales director

Christi Rossi

212 HAVERFORD CT
DEBARY, FL 32713



FULFILLING A MILLION
DREAMS IN OUR
MILLION DOLLAR YEAR!



To the Fabulous:

