

3. If Money were no object what would you take home today?

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4. Would you give me 20 or 30 Minutes to share some facts about the Mary Kay Opportunity?

 Yes, You have piqued my interest in the opportunity for myself.

 Ok, I would be willing to help with your training and act as a talent scout for you.

 Not at this time, but Thank you for asking.

Thank you for letting me spend this time with you!

Have a Great week!



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Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Contact # \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. What would you like to learn about at your follow-up appointment?

 Glamour  Supplemental skin care  Spa  Other\_\_\_\_\_\_\_\_\_\_

2. Would you like your follow-up appointment to include Friends/Family?

 YES  NO **Please** List the Names and Contact #

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Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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