



Blessed

BEEELIEVERZ

Christi Rossi INDEPENDENT SENIOR SALES DIRECTOR



AUGUST 2023
UNIT NEWSLETTER

JULY RESULTS

Happy Hour

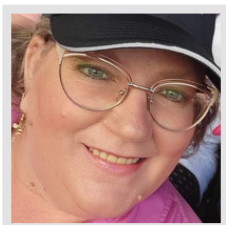


WE WILL BE HAPPY TO SEE WHO ACHIEVES THIS IN AUGUST!

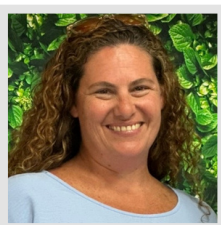


soar like never before

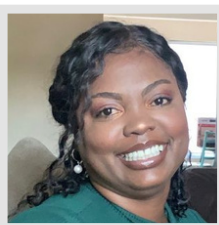
ACHIEVERS



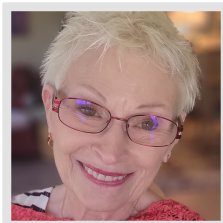
Sandra Swarts



Jodie Cooper



Schrieka Shakeel



Josie Knitter



Christi Rossi



*Completed
Year-Long Consistency
Challenge



WELCOME new consultants



CHRISTINA
ALVERIO

PROUD SPONSOR
JANEL MILLS



JODIE
COOPER

PROUD SPONSOR
ADA ANDERSON



SCHRIEKA
SHAKEEL

PROUD SPONSOR
CHRISTI ROSSI



HAPPY HOUR

TRAINING - INSPIRATION - RECOGNITION - FUN



Consultant Qualification
(complete at least 1)

- 1 Personal Team Building Medal (3 or more new team members signed)
- 2 Team \$2,000 (you + at least 1 team member ordering \$2,000 wholesale total)
- 3 \$650 personal wholesale & 1 new team member signed

Director Qualification
(complete at least 1)

- 1 4 or more Unit Great Start Qualified
- 2 10 or more new Unit Agreements
- 3 Personal Gold Medal

First Wednesday
of every month
12pm CST | 1pm EST
Zoom ID will be sent to you upon
completion of qualifications



ACHIEVE THE YEARLONG
CONSISTENCY CHALLENGE BY
COMPLETING THE SOAR LIKE
NEVER BEFORE CHALLENGE FOR
12 MONTHS, AND EARN THIS
CUSTOM MARY KAY WATCH
THAT FEATURES A MOTHER-OF-
PEARL FACE AND THE MARY KAY
LOGO. YOU'LL ALSO FIND MARY
KAY ASH'S SIGNATURE ETCHED
ON THE BACK!

Blessed BeelieverZ

TOP 3 TEAMS

WE WILL BE HAPPY TO SEE
WHAT TEAMS WORK TOGETHER
IN AUGUST!



STEP INTO Red!

Cue the confetti & celebrate! When you step into your **RED Jacket** for the first time, you will earn the BeeZ Buzz Box & Red Jacket Packet!

YOU'RE INCREDIBLE!

BEEZ BUZZ BOX

RED JACKET = 3-4 ACTIVE PERSONAL TEAM MEMBERS

RISING RED RUMBLE

MK 60th Anniversary Celebration!

RISING RED RUMBLE

SEPTEMBER 13, 2023
6:30PM CT | 7:30PM ET
ZOOM: 668 160 8642

Note time change!

Guests encouraged to attend with you
ALL consultants are invited!

happy anniversary Mary Kay!

MK Anniversary Celebration Watch Party!

ALL CONSULTANTS are invited to this exclusive **SPECIAL** monthly zoom call!
SPECIAL RECOGNITION FOR OUR RED JACKETS!

Special Recognition for **FIRST TIME REDS!**

AMAZON GIFT CARDS \$25 PER MONTH AWAY EACH MONTH AWAY WHEN YOU ARE IN THE RECOGNITION FORM!

Red Jacket Leaders

Lynelle Colon
TEAM LEADER

- Brenda J. Carbajal
- Evangelina Morales
- Mary Beth Robbins-Hall
- Stacey A. Shrimplin-Kaser
- Mechelle C. Galloyet-Mcdonald
- Evelyn B. Pagan
- Kenia Rivers*
- Karen Y. Serrano*

Ada Anderson
STAR TEAM BUILDER

- Jodie H. Cooper
- Angelita Mosley
- Tammy Tibbs
- Katrina D. Sergent
- LaShelle Furr*
- Jeanie M. Gigon*
- Faith T. Johnson*
- Susan Miller*

Zory Hall
STAR TEAM BUILDER

- Heather M. Burch
- Irene De Jesus
- Janel Mills
- Janet Reinalda
- Ivonne M. Bachar*
- Shemay Castro*

Janel Mills
STAR TEAM BUILDER

- Cynthia Reyes
- Milagros Vazquez
- Giselieze Torres
- Rose E. Acosta*
- Wendy R. Chacon*
- Avelina Diaz*
- Shonda L. Johnson*
- Viviana Lopez*
- Cecilia Mills*
- Magda Benavides*
- Aida Rivera*

*Inactive team members; regain active status by placing a \$225 wholesale order to receive discount ordering privilege

- CAREER PATH DIQ**
10+ active team members
Committed to debuting as a Sales Director in 1-4 months
- Elite Team Leader**
8+ active team members or
5 active + 1 personal RED
- Team Leader**
5-7 active team members
- Star Team Builder**
3-4 active team members
- Senior Consultant**
1-2 active team members

SENIOR CONSULTANTS

- Cynthia D'Andrea**
- Stephanie Patel
- Luz Melendez**
- Cheryl Davis
 - Olga Flores
 - Josephine Santiago*
 - Esmirna Reyes*
- Susann Pool-Vega**
- Gina Pinkham
- Marty Woods**
- Sheri J. Kelly
 - Marie Hendry
 - Libby Wyrick*
- Pauline Doan**
- Jackie Miller
 - Teresa Weiler
- Jenein Hamilton**
- Kammi Berry
- Jill Leary**
- Sandra Swarts

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BEEZ BUZZ BOX

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soar like never before

QUARTER ONE STAR CONSULTANT TRACKING

June 16 - September 15, 2023

MARY KAY Star consultant Program
June 16 - Sept. 15, 2023

Be a rising star! You can receive prizes and experiences in the Star Consultant Program while building your Mary Kay business. Here's a small selection of featured prizes this quarter. So check the Star Consultant Program Boutique website for even more rewards. And don't forget: The achievements you enjoy through the Star Consultant Program can help you earn rewards in other Mary Kay programs, so keep reaching for the stars!

pearl	pearl
Solo Stone Ranger Fire Pit and Stove Theragee Pliers Apple AirPods (3rd Generation) with Lightning Charger	Richard Roy 12 Piece Crown-Definition Cookware Set
pearl	pearl
Magic Chef Portable Troy Beach House Cold Stone Single-Melting Set with Sweet-Angel-Flavored Bees	Shark Deluxe Steam Pocket Mop Nescafe Harmony 3-Piece Latte Set
emerald	diamond
Colson's Travel Scope 50 Portable Telescope Kane Granite Stone Oven 2 Slice Toaster	Brilliant Swarovski Heart Earrings and Necklace Set Water-Sensitive Ink Charcoal Grill
ruby	sapphire
Wegmans Pro Food Processor and Blender Supernova Pro Live Stream 52" Power Ring Light	Preppers Miraculous Sunglasses Lily Pulitzer Doubleton Good Home Bottle Dorabehn Lolita Stripe Tote

On Target Q1 STAR CONSULTANTS
June 16, 2023 - September 15, 2023
As of August 7, 2023!

 Christi Rossi Total: \$4,349.40 Needed for Pearl: \$450.60	 Josie Knitter Total: \$3,718.20 Needed for Pearl: \$1,081.80	 Sandra Swarts Total: \$1,283.50 Needed for Star: \$516.50	 Cynthia D'Andrea Total: \$779.50 Needed for Star: \$1,020.50
 Stacey Shrimplin-Kaser Total: \$721.60 Needed for Star: \$1,078.40	 Jodie Cooper Total: \$699 Needed for Star: \$1,101	 Marty Woods Total: \$626.80 Needed for Star: \$1,173.20	 Angie Ruff Total: \$616 Needed for Star: \$1,184
 Schrieka Shakeel Total: \$602 Needed for Star: \$1,198	 Pauline Doan Total: \$587 Needed for Star: \$1,213	<i>Blessed Believerz</i>	

soar like never before

YTD COURTS



Queen of Sales
Josie Knitter
\$2,444



Queen of Sharing
Ada Anderson
1Q

TOP TEN

- Josie Knitter \$2444.00
- Jodie Cooper \$1556.00
- Sandra Swarts \$1498.00
- Schrieka Shakeel \$1412.00
- Cynthia D'Andrea \$949.00
- Julia Fink \$457.00
- Sheri Kelly \$450.00
- Chris Sekunna \$309.00
- Lynelle Colon \$286.00
- Pauline Doan \$279.00



AUGUST WITH YOUR STORY 2023

PLACE \$600+ IN CUMULATIVE WHOLESALE IN THE MONTH OF AUGUST TO EARN YOUR SOAR MARY KAY BRANDED WAX STAMP KIT!

soar like never before

soar like never before
MARY KAY

Special Recognition & drawing for those who achieve \$600+ by the 15th

WHEN YOU HAVE \$300+ WHOLESALE IN BY THE 15TH YOU WILL BE INVITED TO HEAR FROM MILLION DOLLAR, ELITE EXECUTIVE SENIOR SALES DIRECTOR DONNA CLARK-DRISCOLL AS SHE HELPS YOU CONTINUE SOARING TO YOUR DREAMS THIS SEMINAR YEAR! TUESDAY AUGUST 22ND 7 PM PST, 8 PM MST 9 PM CST, 10 PM EST ON ZOOM

Donna Clark-Driscoll
MILLION \$ ELITE EXECUTIVE SENIOR SALES DIRECTOR

SOARING HIGHER
Per Page \$600+ by the 15th

CONSISTENCY CLUB

PLACE YOUR \$600+ ORDER BY THE 15TH EACH MONTH JULY 2023 - JUNE 2024 AND YOU'LL BE ENTERED FOR OUR END OF SEMINAR YEAR GRAND PRIZE DRAWINGS!

ONE \$500 DRAWING
FIVE - \$200 DRAWINGS
FIVE - \$100 DRAWINGS

Great Start BOOTCAMP

MONDAYS @7:15 - 8:00PM ET

This is training for new consultants still in their Great Start Period

BY INVITE ONLY

BOSS

THE BEEZ

It Factor

IT FACTOR
15 Faces
5 Career Chats
\$650 wholesales order

IT FACTOR ELITE
30 Faces
10 Career Chats
\$1000 wholesales order
1 New Team Member

IT GIRL
45 Faces
15 Career Chats
\$1200 wholesales order
2 New Team Members

HOLY IT
60 Faces
25 Career Chats
\$1500 wholesales order
3 New Team Members (Bronze Medal)

Build your Bracelet!

earn CHARMS every time you:

- add a Great Start Qualified Team Member
- earn a Teambuilding Medal (Bronze, Silver, or Gold)

AND! Receive an actual medal when you earn a teambuilding medal in the month!

JOIN US FOR OUR

Million \$ Movers & Shakers

HELD ON SEPTEMBER 4TH @ 6:30-8:00PM ET

AT THE MAKE YOUR MARK
247 W VOORHIS AVE | DELAND, FL 32720

BOSS

JOIN US FOR OUR MEET UP MONDAY
RIGHT AT YOUR FINGERTIPS EVERY MONDAY @6:30-7PM ET

THIS IS FULL CIRCLE TRAINING NECESSARY FOR YOUR BUSINESS

Pop this on your schedule, set your alarm

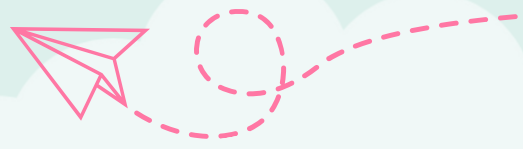
I CAN'T WAIT TO SEE YOU!
Held on beez1 zoom (all lowercase)

BOSS



AUGUST 2023 - BLESSED BEELEIVERZ

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
30	31	1	2	3	4	5
6	7 MILLION \$ MOVERS & SHAKERS 8:00-9:00am 247 West Voorhis Ave DeLand, FL 32720 zoom id: beez1 (all lowercase)	8 HAPPY HOUR ZOOM 7:00pm EST on ZOOM zoom id: 952 6352 3218	9 RISING RED RUMBLE 7:00 EST / 6:00 CST Must qualify to attend WINNING WEDNESDAY 8:30EST / 7:30 CST zoom id: 3372966173 PW: shine	10 ORLANDO AREA DIRECTOR/RED MEETING 10AM ET	11	12
13	14 Meet Up Monday 6:30-7:00pm EST on ZOOM Great Start Bootcamp 7:15-8:00pm EST by invitation only	15	16	17 DREAM BIG! EMPOWERED BY PINK MARKETING EVENT ON ZOOM 7PM CST 8PM EST	18	19 Muffins & Makeovers 10am-12pm Christa's Home RSVP & Guest required to attend MK Marketing Event!
20	21 Meet Up Monday 6:30-7:00pm EST on ZOOM Great Start Bootcamp 7:15-8:00pm EST by invitation only	22 Pre-Soar Prize Zoom 10PM ET	23 WINNING WEDNESDAY 8:30EST / 7:30 CST zoom id: 3372966173 PW: shine	24 DREAM BIG! EMPOWERED BY PINK MARKETING EVENT ON ZOOM 7PM CST 8PM EST	25	26 Muffins & Makeovers 10am-12pm Christa's Home RSVP & Guest required to attend MK Marketing Event!
27	28 Baking 88tz @ Noon EST Zoom 15h-16h-6892 Meet Up Monday 6:30-7:00pm EST on ZOOM Great Start Bootcamp 7:15-8:00pm EST by invitation only	29	30	31	1	2



A1 CLUB ACHIEVERS



**Josie Knitter
Sandra Swarts
Christi Rossi
Jodie Cooper
Schrieka Shakeel
Cynthia D'Andrea**

**Julia Fink
Sheri Kelly**



AUGUST CELEBRATIONS!



HAPPY BIRTHDAY



Jackie Costello	Cynthia Johanson
Carri Malatesta	Tanika Whitaker
Luz Melendez	Stephanie Lindberg
Patricia Cox	Evangelina Morales
David Rogowski	Brittany Fox
Cecilia Mills	Julie Tussing
Teresa Messerschmidt	Katrina Sargent

HAPPY MK ANNIVERSARY

Shannon Myers
Patricia Cox
Maria Matos Rubio
Carly Smith
Heather Stewart
Teresa Tamburo



UNDERSTANDING Activity Status & Discount

A1	A2	A3	I1	I2	I3	T1	T
active month 1	active month 2	active month 3	inactive month 1	inactive month 2	inactive month 3	terminated month 1	remaining months
Place at least a \$225 wholesale section 1 order & receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order. A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.			Will permanently lose all Team Members if no minimum \$225 wholesale section 1 order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must sign a new agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Member Orders Counts as an ACTIVE unit/team member Receives the Applause magazine			No EDP No CDS Forfeits Recruiting Commissions earned Receives the Applause magazine			No EDP No CDS Cannot Recruit No Applause magazine	

Earned Discount Privilege works this way: You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale (\$450 retail). You will continue to receive a 50% discount on any Section 1 product order (regardless of size) as long as you remain "Active".

"Active" status: The month you place a minimum \$225 wholesale order (\$450 retail) and the two following calendar months you are considered "Active." As long as you remain "Active" you receive your Earned Discount Privilege and 50% discount buying power plus the privilege to use the Customer Delivery Service (as long as you also maintain a Propay account)! The \$225 wholesale minimum may be accrued **cumulative** during any single month period. For example, should you already be "Active" and take advantage of your Earned Discount Privilege and place two wholesale orders during a single month period totally \$225 wholesale cumulative during that month period; you would start over again with the month being your **NEW "Active" Status (A1)** and you would have two further months of "Active" status available after that month.

JAN	FEB	MAR	APR	MAY
\$0 INACTIVE	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$225 WHOLESALE A1	\$0 A2	\$0 A3	\$0 INACTIVE
\$225 WHOLESALE A1	\$0 A2	\$80, \$145 WHOLESALE A1	\$180 A2	\$225 WHOLESALE A1

Christi Rossi

212 HAVERFORD CT
DEBARY, FL 32713

**8 OUT OF THE GATE PROMOTION EXTENDED
UNTIL JUNE 30, 2024!**



- Must be active
- Must finish with 24 active team members
- Must qualify in one, two, three or four months
- \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
- \$4,000 minimum team wholesale each month
- DIQs may contribute up to \$3,000 in personal wholesale **BOSS**

To the Fabulous

DIRECTORS IN QUALIFICATION



ELITE TEAM LEADERS



TEAM LEADERS



STAR TEAM BUILDERS



Ada Anderson

Zory Hall

Janel Mills

SENIOR CONSULTANTS



Cynthia D'Andrea

Pauline Doan

Jenein Hamilton

Jill Leary

Luz Melendez

Susann Pool-Vega

Marty Woods

Blessed Believerz



Lynelle Colon

